

Q2 2022 INVESTOR UPDATE

August 11, 2022



DISCLAIMER

This presentation provides a summary description of Northwest Healthcare Properties Real Estate Investment Trust (“NWH” or the “REIT”). This presentation should be read in conjunction with and is qualified in its entirety by reference to the REIT’s most recently filed financial statements, management’s discussion and analysis, management information circular and annual information form (the “AIF”).

This presentation contains forward-looking statements. These statements generally can be identified by the use of words such as “expect”, “anticipate”, “believe”, “foresee”, “could”, “estimate”, “goal”, “intend”, “plan”, “seek”, “strive”, “will”, “may”, “would”, “might”, “potential”, “should”, “stabilized”, “contracted”, “guidance”, “normalized”, or “run rate” or variations of such words and phrases. Examples of such statements in this presentation may include statements concerning: (i) the REIT’s financial position and future performance, including normalized and target financial metrics, forecasted liquidity and potential deleveraging transactions; (ii) joint venture conditional capital commitments and negotiations, potential acquisitions, dispositions and other transactions, including a potential UK joint venture, and transactions involving Aspen and Australian Unity; (iii) the REIT’s development pipeline and associated future value creation, (iv) the REIT’s property portfolio, cash flow and growth prospects, liquidity, un-deployed capital, leverage ratios, future financings and asset management fees, (v) the REIT’s intention and ability to distribute available cash to security holders, (vi) the industry in which the REIT operates and trends related thereto, and (vii) the REIT’s strategic and governance initiatives.

Such forward-looking information reflects current beliefs of the REIT and is based on information currently available to the REIT. Other unknown or unpredictable factors could also have material adverse effects on future results, performance or achievements of the REIT. Forward-looking information involves significant risks and uncertainties, should not be read as a guarantee of future performance or results and will not necessarily be an accurate indication of whether or not, or the times at which, or by which, such performance or results will be achieved, and readers are cautioned not to place undue reliance on such forward-looking statements. The forward-looking statements contained in this presentation are based on numerous assumptions which may prove incorrect and which could cause actual results or events to differ materially from the forward-looking statements. Although these forward-looking statements are based upon what the REIT believes are reasonable assumptions, the REIT cannot assure investors that actual results will be consistent with this forward-looking information. Such assumptions include, but are not limited to, the assumptions set forth in this presentation, as well as assumptions relating to (i) completion of anticipated acquisitions, dispositions, development, joint venture, deleveraging and other transactions (some of which remain subject to completing documentation) on terms disclosed; (ii) the REIT’s properties continuing to perform as they have recently, (iii) the REIT successfully integrating past and future acquisitions, including the realization of synergies in connection therewith; (iv) various general economic and market factors, including exchange rates remaining constant, local real estate conditions remaining strong, interest rates remaining at current levels, the impacts of COVID-19 on the REIT’s business ameliorating or remaining stable; and (vii) the availability of equity and debt financing to the REIT. These forward-looking statements may be affected by risks and uncertainties in the business of the REIT and market conditions, including that the assumptions upon which the forward-looking statements in this presentation may be incorrect in whole or in part, as well as the various risks described in the AIF.

These forward-looking statements reflect the REIT’s expectations only as of the date of this presentation. The REIT disclaims any obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.

Certain information concerning Vital Trust contained in this presentation has been taken from, or is based upon, publicly available documents and records on file with regulatory bodies. Although the REIT has no knowledge that would indicate that any of such information is untrue or incomplete, the REIT was not involved in the preparation of any such publicly available documents and neither the REIT, nor any of their officers or trustees, assumes any responsibility for the accuracy or completeness of such information or the failure by Vital Trust to disclose events which may have occurred or may affect the completeness or accuracy of such information but which are unknown to the REIT.

Funds from operations (“FFO”), adjusted funds from operations (“AFFO”), net operating income (“NOI”), same property NOI (“SPNOI”), and net asset value (“NAV”) are not measures recognized under International Financial Reporting Standards (“IFRS”) and do not have standardized meanings prescribed by IFRS. FFO, AFFO, NOI, SPNOI, and NAV are supplemental measures of a real estate investment trust’s performance and the REIT believes that FFO, AFFO, NOI, SNOI and NAV are relevant measures of its ability to earn and distribute cash returns to unitholders. The IFRS measurement most directly comparable to FFO, AFFO, NOI and SPNOI is net income. The IFRS measurement most directly comparable to NAV is net equity. An explanation and reconciliation of Non-IFRS measures is presented in the REIT’s management’s discussion and analysis of financial condition and results of operations of the REIT for the period ended June 30, 2022 as filed on SEDAR.

Focused Healthcare Real Estate Investment Partner

- ✓ **Global scale, local relationships**
Partner of choice for leading operators
- ✓ **Defensive operating fundamentals**
Cure focus underpinned by government funding
- ✓ **A proven track record**
3 year total shareholder return of 24.5%
- ✓ **Scalable platform with embedded growth**
Robust acquisition and development pipeline

NWH AT A GLANCE

18.5M

SQUARE FEET

232

PROPERTIES

\$10.2B

TOTAL ASSETS⁽³⁾

97.1%

OCCUPANCY

14.1

YEAR WALE

5.2%

IFRS CAP RATE

\$3.2B

MARKET CAP⁽¹⁾

6.0%

DISTRIBUTION YIELD⁽¹⁾

95%

PAYOUT RATIO⁽²⁾

TORONTO



SÃO PAULO



LONDON



PHOENIX



BERLIN



SYDNEY

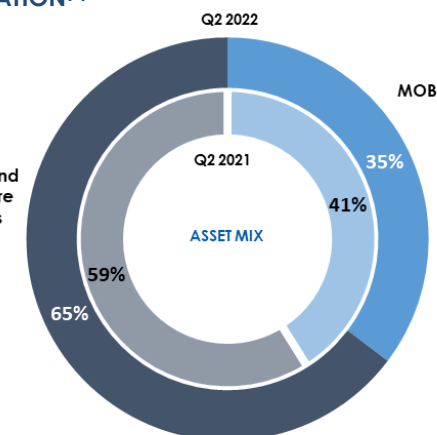
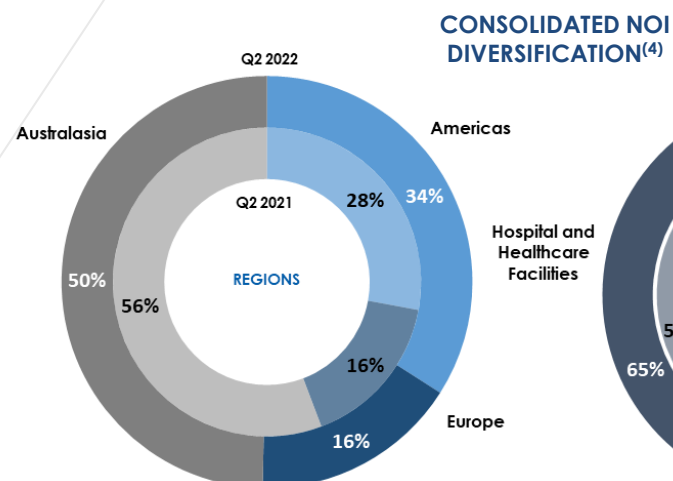
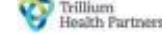


+70% Global Gateway City Exposure

Established Relationships with Leading Healthcare Operators



healthcare



WHY INVEST IN HEALTHCARE REAL ESTATE



\$3 Trillion 'niche' healthcare real estate market with growing demand

- \$8 Tn spent annually on global healthcare
- Healthcare spending growing at 4%-7% annually
- Among largest global industries accounting for over 10% of global GDP



Excellent demand fundamentals

- Supportive demographic trends with growing & ageing populations particularly in the key 65+ demographic
- Rising prevalence of chronic conditions is driving demand
- Wellness trends are increasing "consumption" of healthcare



Defensive characteristics; indexation delivering growth

- Healthcare real estate has been among the top performing real estate asset classes since before the global financial crisis
- Essential nature of healthcare makes the asset class recession resilient as demonstrated during the GFC and C-19

Delivering Superior Risk Adjusted Returns

NORTHWEST'S FOCUS



Healthcare precincts drive long-term value creations through;

- Higher value tenants & retention
- Higher rent growth
- Up zoning
- ESG compliant

HIGHLIGHTS OF THE QUARTER

\$0.20 ^{-9%}↓
YoY
AFFO/Unit

\$14.19 ^{+8%}↑
YoY
NAV/Unit

460 bps [↑]
YoY
LTV Increase

3.6% [↑]
YoY
SPNOI

US MARKET ENTRY & AFFO GROWTH

\$776M

Acquisition Price

5.5%

Portfolio cap rate

92%

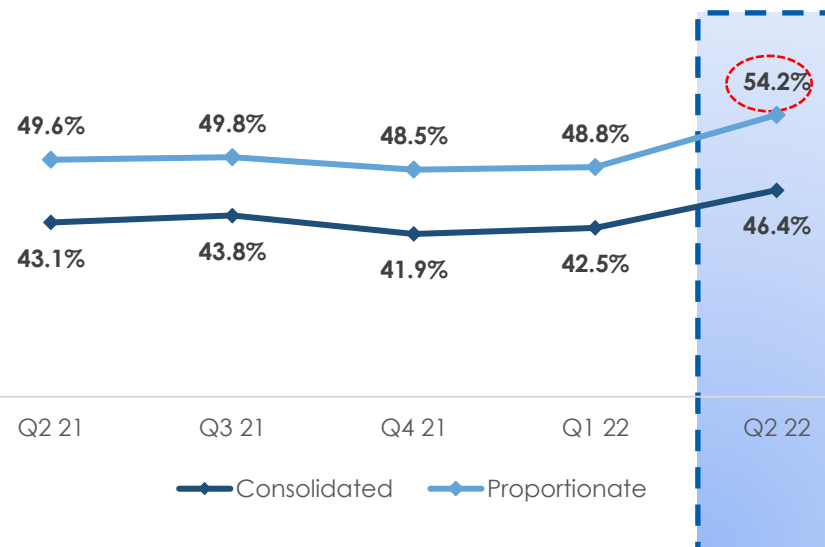
Indexation

55%

LTV



LEVERAGE & VALUE CREATION



\$13.14

Q2-21 NAV/Unit

+8% YoY

\$14.19

Q2-22 NAV/Unit

STRATEGIC PRIORITIES UPDATE

CORE DEFENSIVE PORTFOLIO

- NWH's portfolio is highly defensive:
 - ✓ **Long-WALE** of ~14 years
 - ✓ **Highly diversified** geographically including exposure to USD;
 - ✓ **Inflation protection** from inflation indexed & annual contractual rent growth

ACCELERATING GROWTH PROFILE

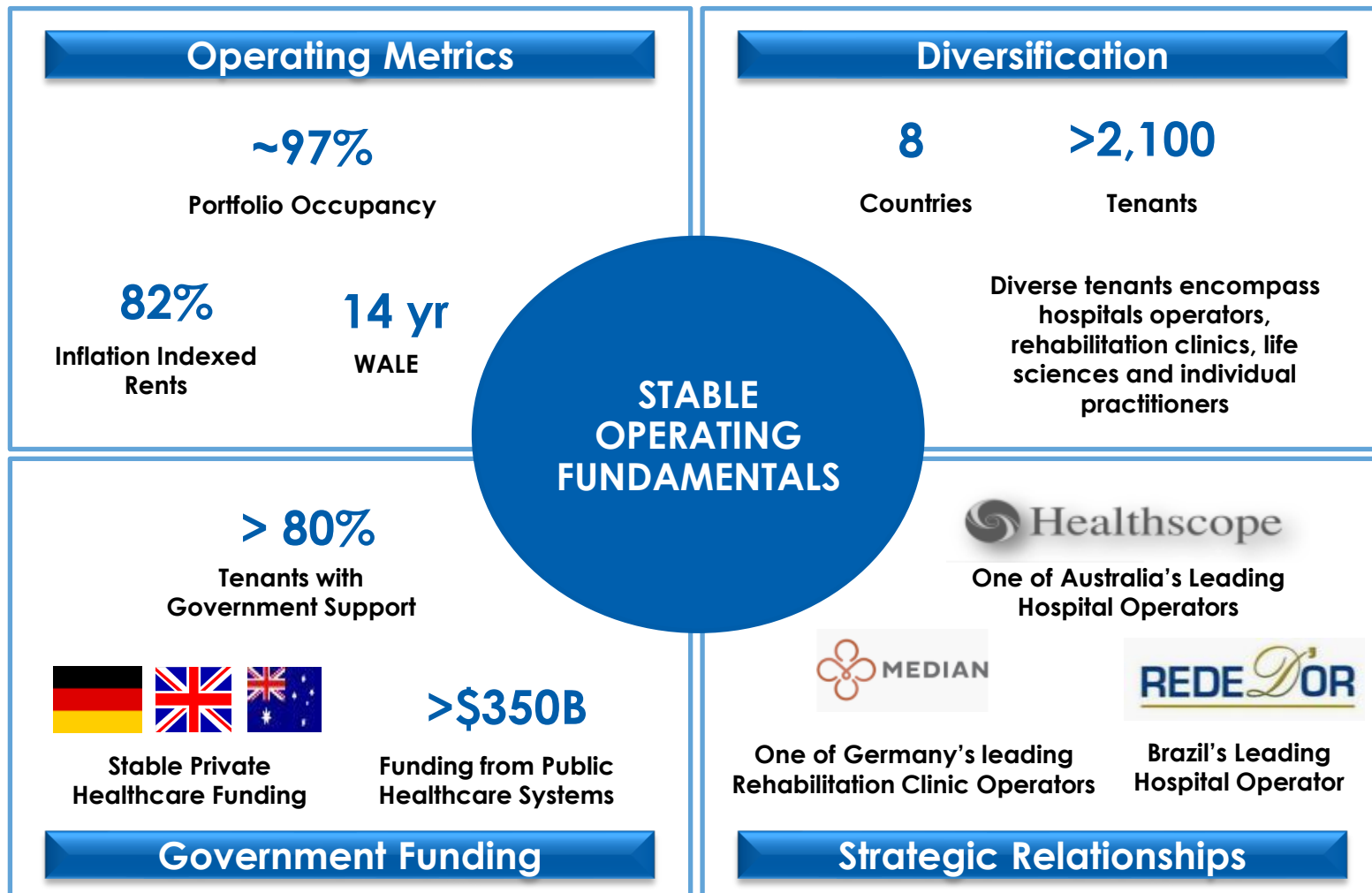
- **US market entry** to accelerate growth: ✓
 - ✓ Largest healthcare RE market globally;
 - ✓ High transaction velocity;
 - ✓ Acquisition cap rates at ~100 bp premium to other markets
- **Healthcare Precinct strategy:**
 - ✓ Opportunity to develop core real estate at the intersection of healthcare, education and life science

RAPIDLY GROWING ASSET MANAGEMENT PLATFORM

- **Total management fees +35% YoY**
- Asset manager expected to continue rapid growth in 2022
- New fund initiatives incl:
 - ✓ **\$2.2B AUS JV upsize** ✓
 - ✓ \$2.5Bn UK JV including ~\$1B seed portfolio (2H-22)
 - ✓ \$776M US JV (2H-22)
 - ✓ \$5.0B Global Healthcare Precinct Fund (2H-22)

NORTHWEST REMAINS FOCUSED ON THE EXECUTION OF KEY STRATEGIC PRIORITIES INCLUDING THE UK & US JV AND BALANCE SHEET OPTIMIZATION

DEFENSIVE UNDERLYING PORTFOLIO

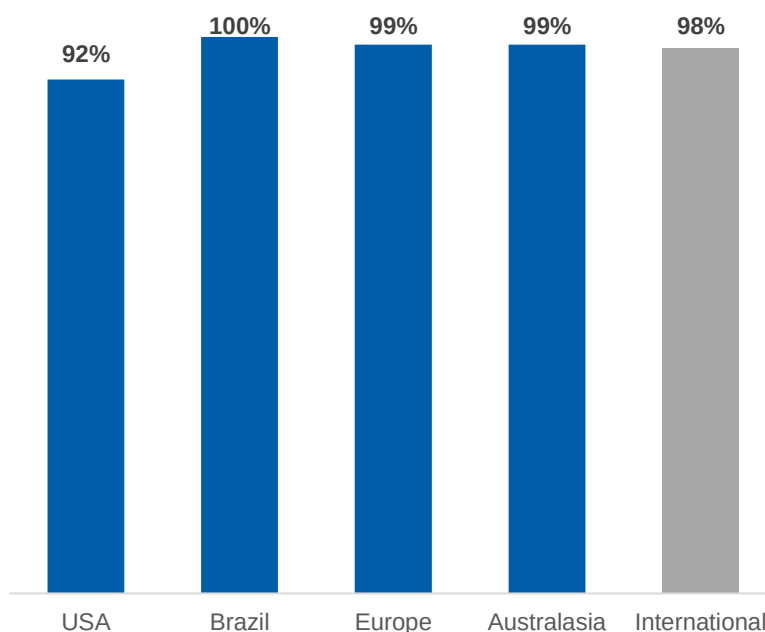


HIGH INDEXATION

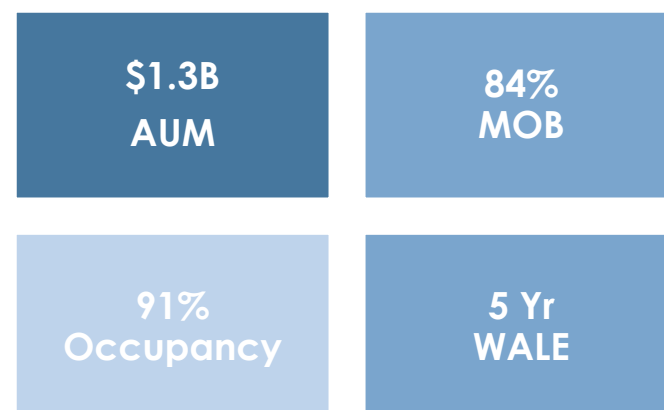
**THE REIT'S
INTERNATIONAL
PORTFOLIO IS
CHARACTERIZED BY A
LONG WALE OF 16
YEARS AND 98%
INDEXATION WHICH
MINIMIZES THE IMPACT
OF THE INFLATIONARY
ENVIRONMENT**

- Due to the long duration of most of Northwest's leases; rents generally escalate each year
- Within international markets ~98% of leases are indexed minimizing the impact of the current inflationary environment
- The international portfolio is also characterized by a weighted average lease term of 16 years and occupancy of ~98% indicating long term stability in rental income
- North American portfolio continues to increase percentage of inflation indexed leases. With shorter term leases, renewal spreads are in line with inflation.

International Portfolio Indexation



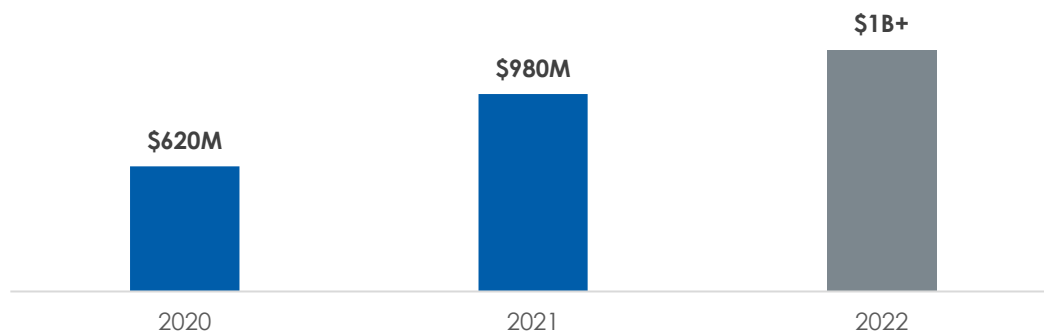
Canadian Portfolio Metrics



UK JV POSITIONED FOR COMPLETION

KEY METRICS & HISTORY

27% YOY AUM GROWTH SINCE 2020



£600M (~\$1B)

UK Portfolio value -
Achieving critical mass

~5%

Portfolio cap rate

100%

Of rents indexed
to inflation

100%

Occupancy

+\$350M

Net Proceeds

TIMELINE

- **2020:** 10 hospital portfolio acquired for ~\$620M at a weighted average cap rate of ~6%
- **2021:** Aspen acquisition and restructuring initiatives generated \$150M+ of fair value uplift. Cheshire Hospital acquisition of \$150M resulted in a regional AUM of ~\$1B

JV GROWTH STRATEGY

£600M (~\$1B)
Current AUM



£1.5B (~\$2.5B)
3-5 yr AUM

LEADING UK PORTFOLIO WITH GREATER LONDON CONCENTRATION



PLANNED US JV

ILLUSTRATIVE METRICS

**\$776M
Portfolio**

**26
Assets**

**1.2M
Sq. Ft. GLA**

**5.5%
WACR**

**Fully
Stabilized**

OPPORTUNITY

- Opportunity to expand global asset management platform to a dynamic US market generating significant fees and value creation
- Targeting partnership with institutional sponsor which is expected to lead to future growth opportunities while reducing equity requirements

**~95%
Occupancy**

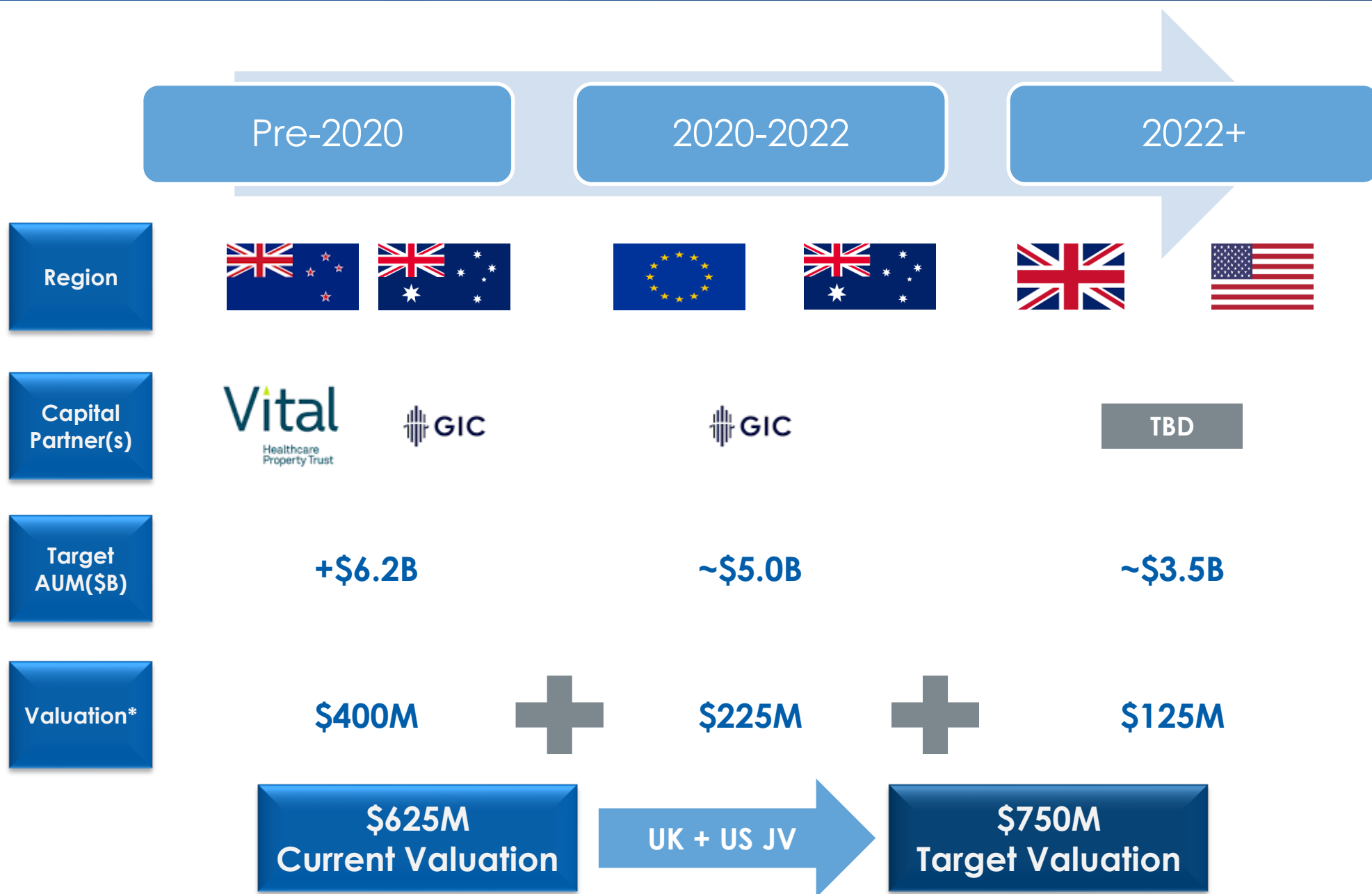
**9 Year
WALE**

**92%
Indexation**

HIGH QUALITY PORTFOLIO

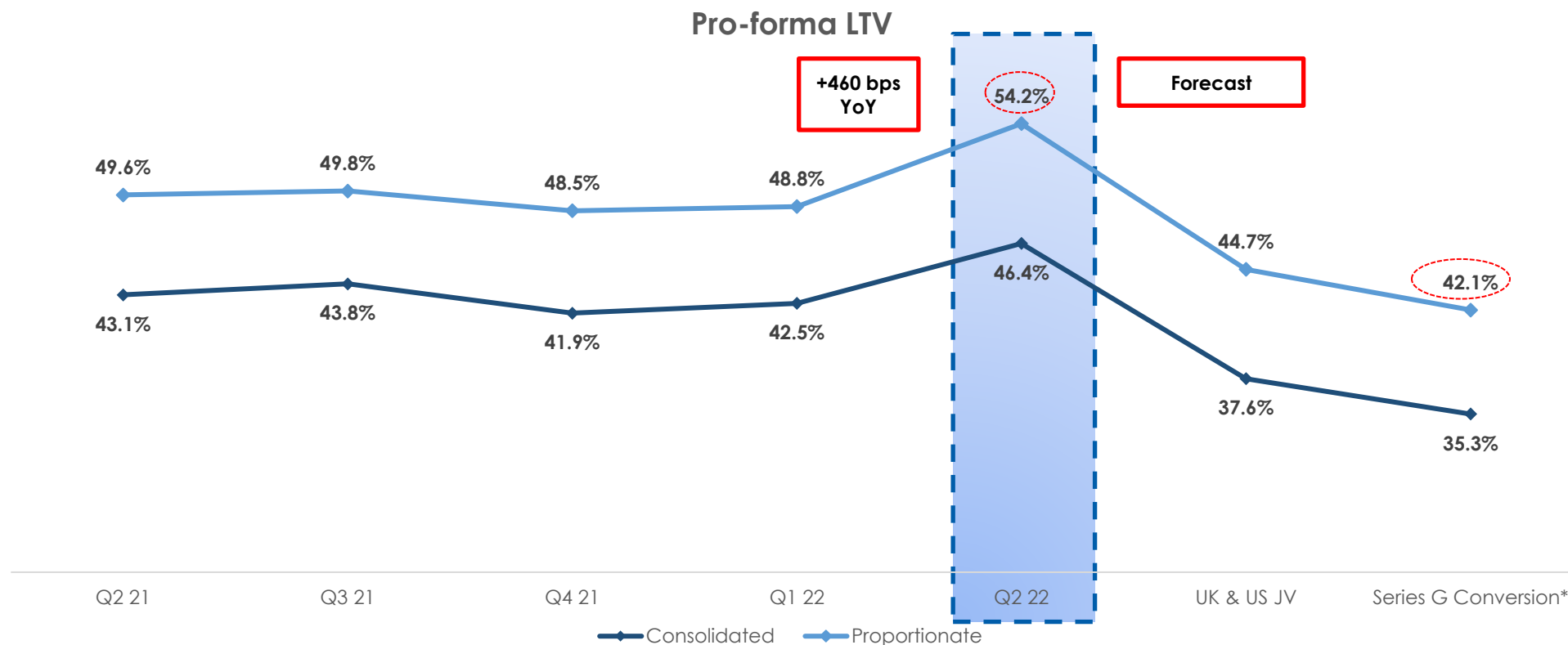


GLOBAL JV FORMATION DRIVES NAV GROWTH



* Based on implied 13x Year 1 Manager EBITDA multiple

BALANCE SHEET OPTIMIZATION



PROFORMA BALANCE SHEET METRICS

3.3%
WAIR

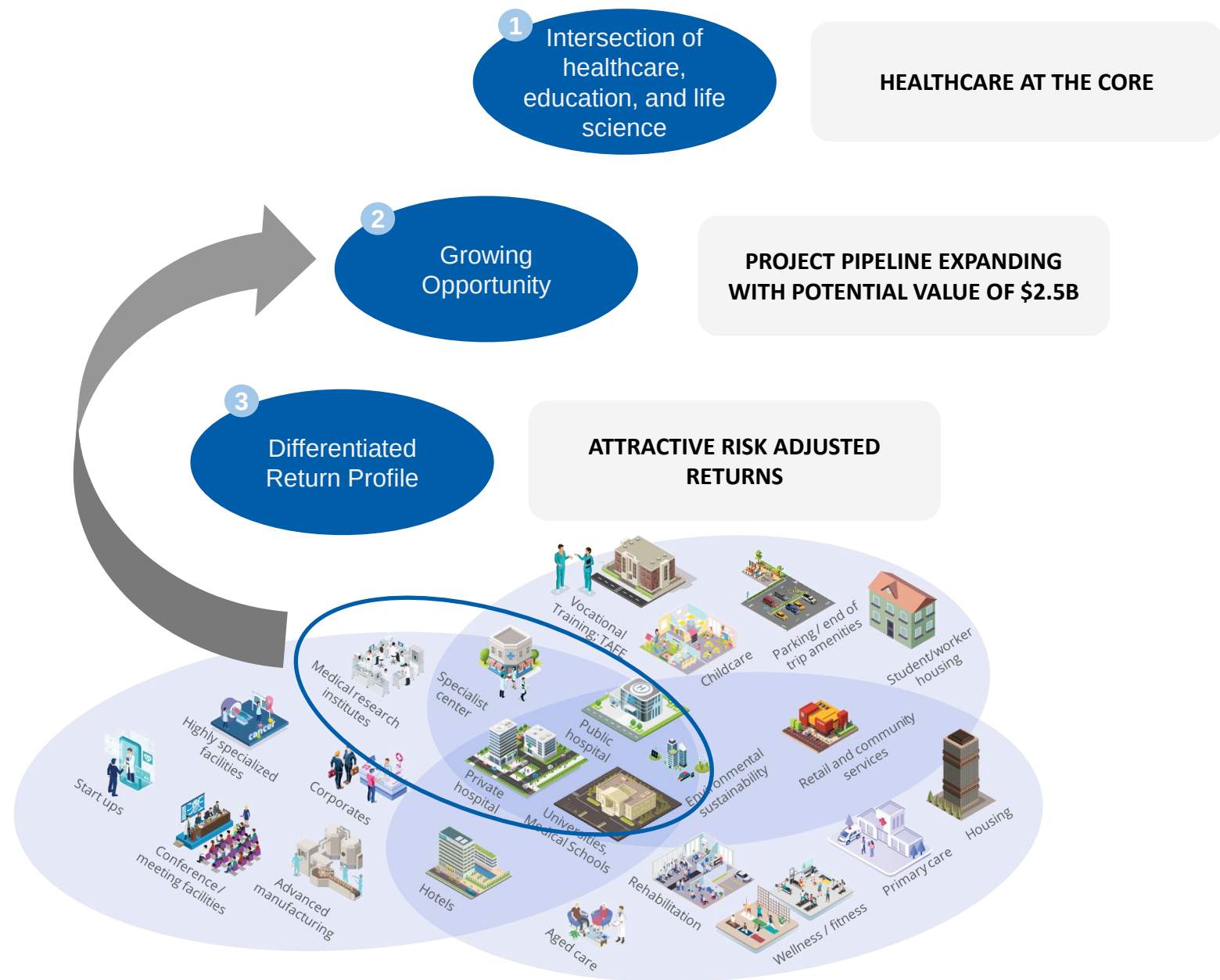
~30%
Floating Rate
Debt

3.6 Yrs
WATM

~7.0x
Net
Debt/EBITDA

GLOBAL HEALTHCARE PRECINCT STRATEGY

NORTHWEST IS INVESTING IN THE CORE OF HEALTHCARE, RESEARCH AND KNOWLEDGE PRECINCTS

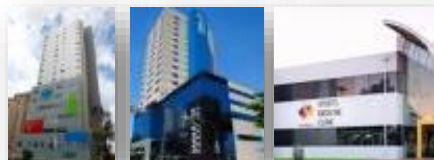


A grayscale photograph of an operating room, featuring a central surgical table, overhead lights, and medical equipment. The text "FINANCIAL HIGHLIGHTS" is overlaid in white.

FINANCIAL HIGHLIGHTS

FINANCIAL DASHBOARD

Q2-21 Annualized



Q2-22 Annualized



AFFO/unit ⁽⁵⁾

\$0.86/unit

\$0.80/unit

**LTV ⁽⁶⁾ /
Proportionate LTV**

43.1% / 49.6%

46.4% / 54.2%

NAV ⁽⁷⁾

\$13.14/unit

\$14.19/unit

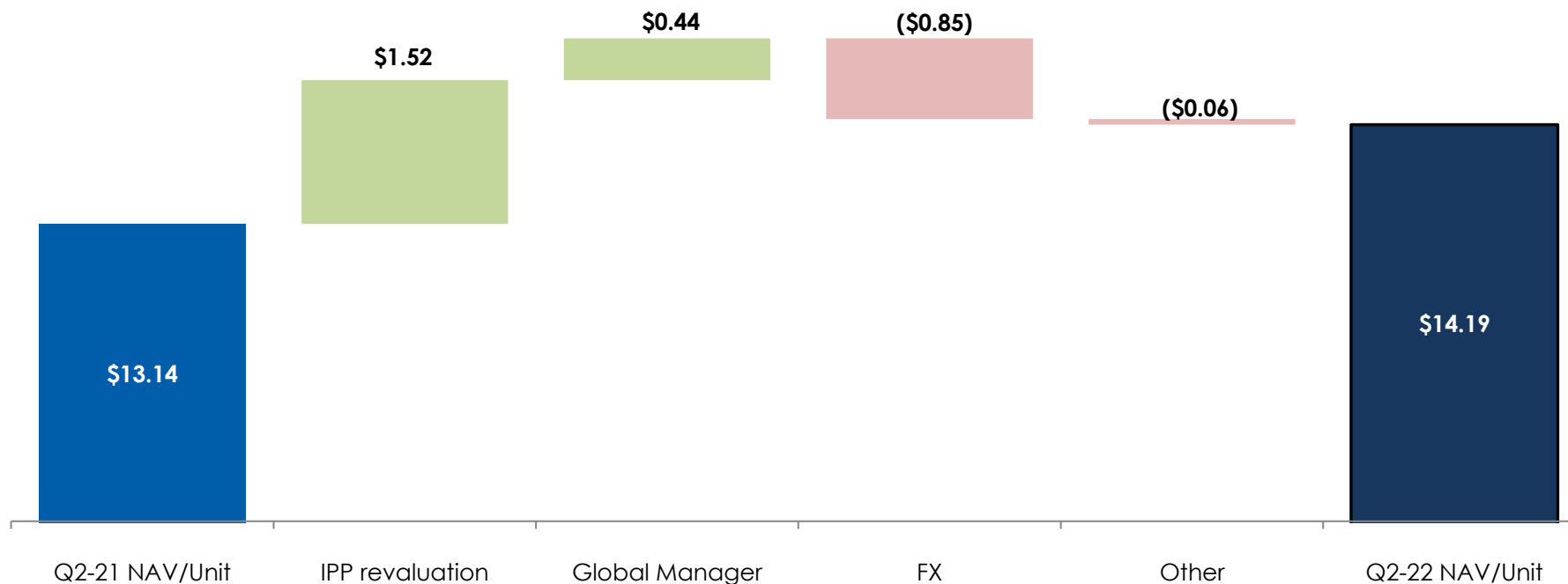
**Accretive
Developments**

**JV
Deployment**

**Debt
Repayment**

DELIVERING NAV GROWTH

8% YOY NAV/UNIT GROWTH



NAV GROWTH DRIVEN BY \$480M OF FAIR VALUE GAINS & ~\$100M VALUATION UPLIFT FROM AUS JV EXPANSION

Institutionalization
of Healthcare
Real Estate

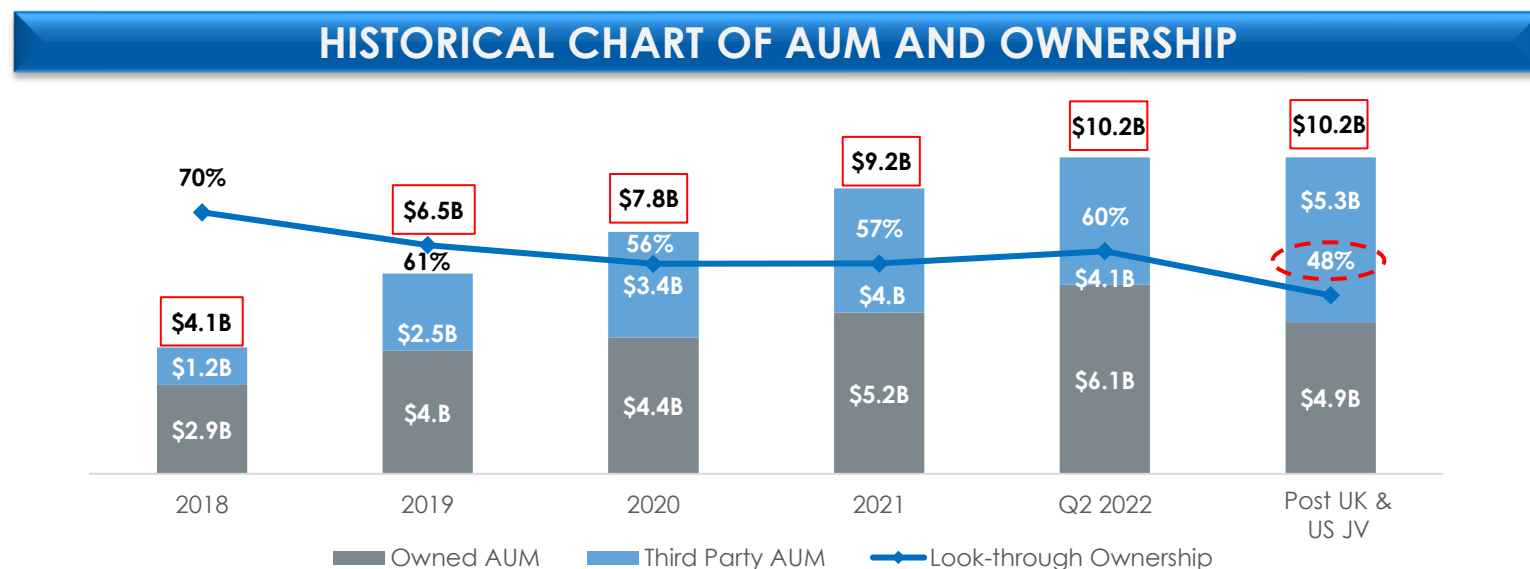
UK & US Joint
Venture Initiatives

Global Asset
Management
Platform
Expansion

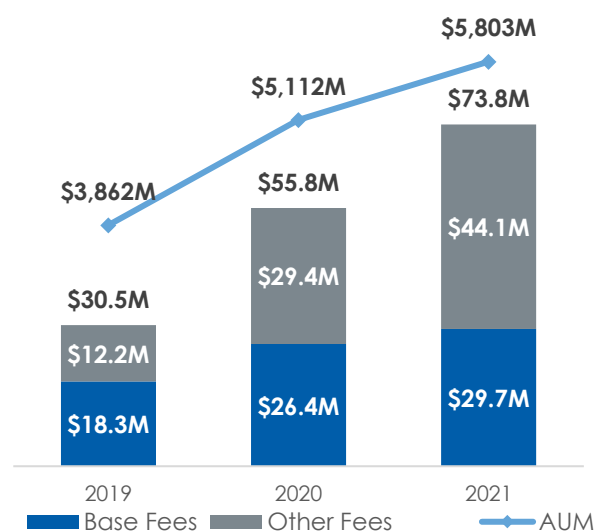
Development
Accretion

EVOLUTION OF ASSET MANAGEMENT PLATFORM

**SUCCESSFUL
EXECUTION OF UK & US
JV WILL RESULT IN
LOOK-THROUGH
OWNERSHIP
DECREASING TO ~48%**



BASE FEES CAGR OF ~27%



RETURNS COMPARISON

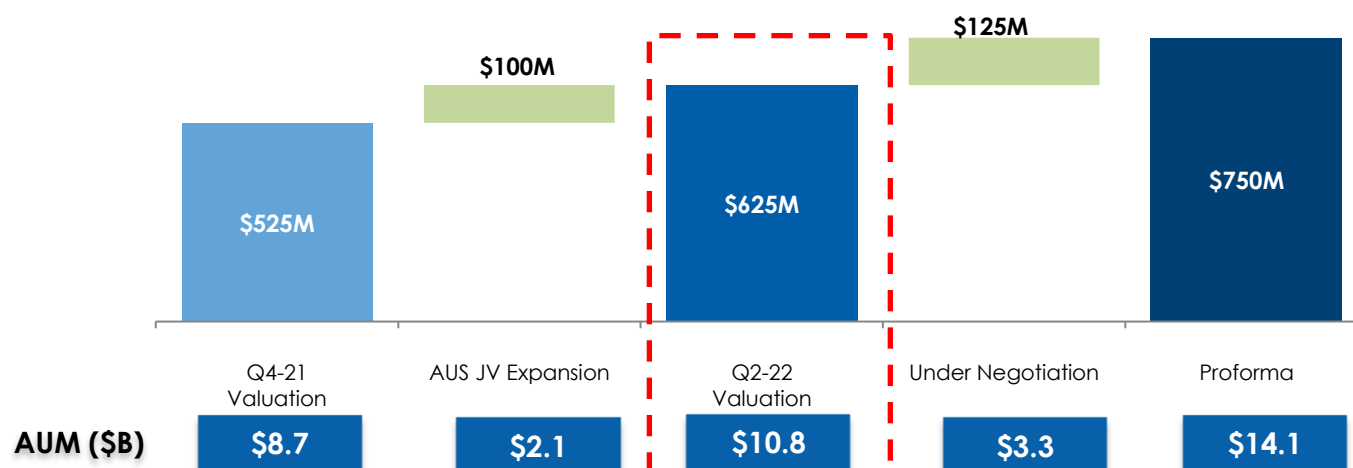
\$100 Investment (5% Cap Rate)	Direct	JV
Ownership	100%	30%
LTV	65%	65%
Interest Rate	~3%	~3%
NOI	\$5	\$1.5
Fees	N/A	\$0.4
Interest Expense	(\$1.9)	(\$0.6)
Total Return	\$3.1	\$1.3
Equity Required	\$35	\$10.5
ROE	9%	12%

SIGNIFICANT VALUE CREATION IN GLOBAL ASSET MANAGER

~\$11B OF ACTIVE
GLOBAL CAPITAL
COMMITMENTS
DRIVING SIGNIFICANT
VALUE CREATION IN
THE REIT'S ASSET
MANAGER

Active
↑
Under Negotiation

\$B	Status	Total Capacity	Deployed & Committed	Available Capacity	NWH Ownership	Term
Australian Core Hospital JV	Active	\$3.3	\$3.1	\$0.2	30%	Perpetuity
Australian JV Expansion	Active	\$2.1	-	\$2.1	30%	Perpetuity
Vital	Active	\$2.7	\$2.7	Open	27%	Perpetuity
European JV	Active	\$2.7	\$0.6	\$2.1	30%	12 Years
Total Commitments		~\$11	\$6.4	\$4.4		
UK Healthcare Fund	Under Negotiation	\$2.5	\$1.0	\$1.5*	20%-30%	+10 Years
US Co-investment	Under Negotiation	\$0.8	\$0.8	-	30%-50%	Perpetuity
Global Healthcare Precinct Fund	Preliminary	\$5.0	-	\$5.0	~30%	TBD
Total		~\$19	\$8.2	\$10.9		



* Capacity net of seed portfolio

PROPORTIONATE INCOME STATEMENT

~35% MANAGEMENT
FEES GROWTH DRIVEN
BY INVESTMENT
INITIATIVES AND
INCREASED FEE
BEARING CAPITAL

For the Quarter Ended June 30			
C\$M	2021	2022	% change
Net Operating Income	59.5	66.8	12.1%
Management Fee Income	14.8	19.9	34.5%
Interest Income	1.7	2.7	56.1%
General and Administrative Expenses	(9.0)	(10.5)	-16.5%
EBITDA	67.6	78.8	17.5%
Interest Expense	(19.2)	(24.4)	-26.7%
FFO Adjustments	(6.0)	(10.7)	NM
Funds From Operations	42.3	43.8	3.5%
Leasing and CAPEX	(2.5)	(3.1)	-22.8%
AFFO Adjustments	3.6	4.9	NM
Adjusted Funds From Operations	43.4	45.6	5.0%
FFO per Unit	\$0.21	\$0.19	-10.7%
AFFO per Unit	\$0.22	\$0.20	-9.4%

~35% increase driven by
growth of fee bearing capital
and investment activity

Increased interest expense
driven by higher LTV

3.6%
SPNOI Growth
(Constant
Currency)

+\$5.1M
Management
Fees

+460 bps
LTV Increase

PROPORTIONATE BALANCE SHEET

~8% NAV PER UNIT
GROWTH DRIVEN BY
IMPROVED PROPERTY
VALUATIONS AND
\$100M UPLIFT IN THE
GLOBAL MANAGER

As at June 30			
C\$M	2021	2022	% change
Investment Properties	4,662.2	4,371.8	-6.2%
Assets held for sale	-	1,704.7	NM
Other Assets	374.9	492.3	31.3%
Total Assets	5,037.1	6,568.8	30.4%
Mortgages, Loans and Convertible Debentures	(2,496.4)	(3,124.5)	-25.2%
Liabilities related to assets held for sale	-	(433.8)	NM
Other Liabilities	(423.7)	(484.5)	-14.4%
Total Liabilities	(2,920.1)	(4,042.8)	-38.4%
Global Manager	525.0	625.0	19.0%
Other Adjustments	209.1	266.0	
Net Asset Value ("NAV")	2,851.0	3,417.0	19.9%
NAV per Unit	\$13.14	\$14.19	8.0%
Gross Book Value ("GBV")	5,037.1	6,568.8	30.4%
Debt, including Convertible Debentures	2,496.4	3,558.3	42.5%
Debt to GBV	49.6%	54.2%	460 bps

UK and US portfolios
reclassified as assets held
for sale in advance of JV
initiatives

\$100M
Uplift in the Global
Manager valuation due to
A\$2.4B Australian JV
Expansion

3.7%
WAIR

3.2 yrs
WATM

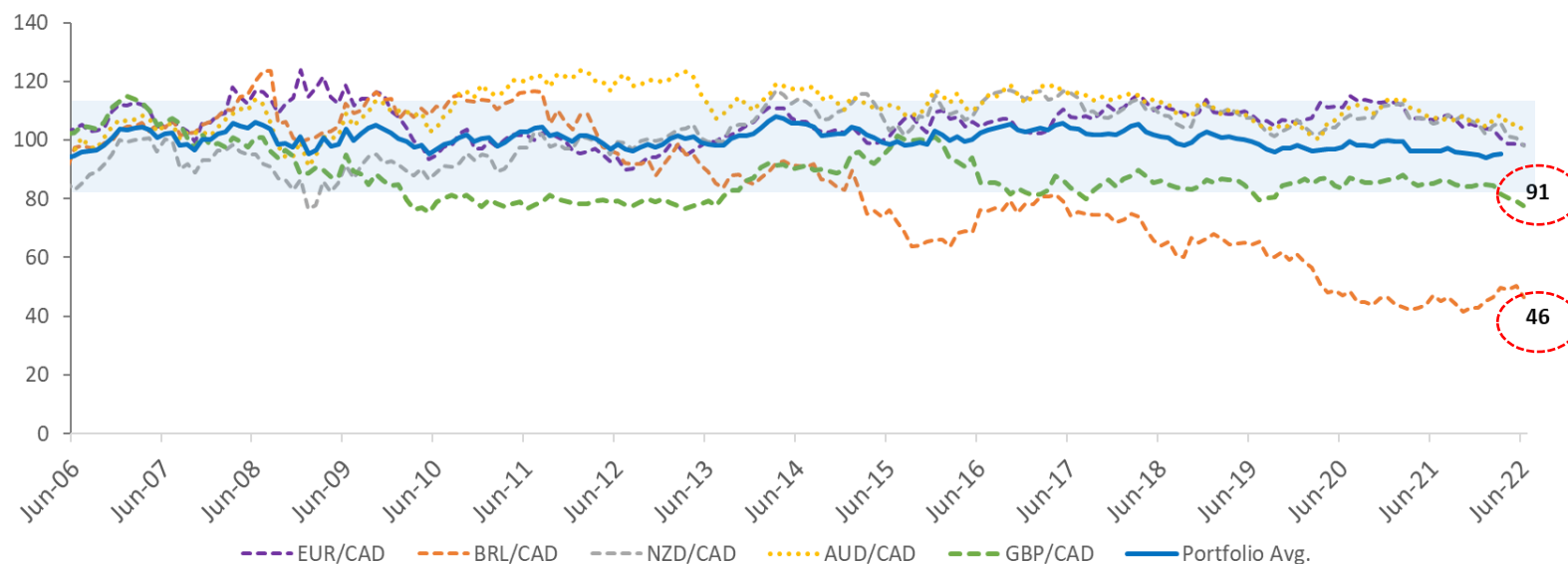
+23%
AUM Growth

RISK MANAGEMENT – FOREIGN EXCHANGE

OVER A 16 YEAR PERIOD, THE REIT'S NOI WEIGHTED FOREIGN EXCHANGE INDEX HAS REMAINED RELATIVELY STABLE

RENTAL INDEXATION ACTS AS NATURAL CURRENCY HEDGE

PORTFOLIO SECURED WITH LOCAL CURRENCY DEBT WHEREVER POSSIBLE TO MINIMIZE FX RISK



- **Canada:** FX appreciation due to flight to stability
- **Brazil:** FX appreciation due to rising global commodity prices driven by the inflationary environment



- **Europe:** FX volatility expected due to regional conflict
- **UK:** FX depreciation due to challenging macro-economic environment



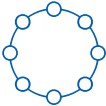
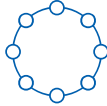
- **Australia:** FX depreciation due to macro-economic pressures
- **New Zealand:** FX depreciation due to flight to stability

An architectural rendering of a modern, multi-story hospital building. The building features large glass windows and balconies with decorative metal railings. The name "Epping Private Hospital" is visible on the upper facade. The foreground shows a landscaped area with trees, shrubs, and a road with cars and pedestrians.

GLOBAL HEALTHCARE TRENDS

HEALTHCARE TRENDS IMPACT ON HEALTHCARE REAL ESTATE

HEALTHCARE TRENDS are driving real estate opportunities.

		Aging population	Urbanization	Outpatient / home care	Operator consolidation	Increasing asset size	Increased funding needs
							
Hospitals 		Positive	Positive	Limited impact	Positive	Positive	Positive
Outpatient / Medical Office 		Positive	Positive	Positive	Positive	Positive	Positive
Care Facilities 		Positive	Limited impact	Limited impact	Positive	Positive	Positive
Life Sciences / Research 		Positive	Positive	N / A	N / A	Positive	Positive

INVESTMENT ACTIVITY

CONSOLIDATED INVESTMENT ACTIVITY

2022 YTD TRANSACTIONS

	TYPE	REGION	C\$M
US Portfolio Acquisition	Acquisition	US	776
Normal Course Acquisitions	Acquisition	Various	200
Total			976

2021 TRANSACTIONS

HIGHLIGHTED TRANSACTIONS	TYPE	REGION	C\$M
Netherlands MOB	Acquisition	NL	176
Australian Unity Acquisition	M&A	AUS	127
Cheshire Hospital	Acquisition	UK	153
Epworth Geelong & ELIM Hospital	Acquisition	AUS	117
NORMAL COURSE TRANSACTIONS	TYPE	REGION	C\$M
Normal Course Acquisitions	Acquisition	Various	347
Normal Course Dispositions	Disposition	Various	55
Total			975

CHESHIRE HOSPITAL UNITED KINGDOM



AUSTRALIA



GERMANY



COMMITTED DEVELOPMENTS

THE REIT IS
LEVERAGING ITS
SIGNIFICANT
EXPERTISE AND
EXPERIENCE WITHIN
THE INDUSTRY TO
DELIVER AN
ADDITIONAL ~\$290M
OF VALUE
ENHANCING
PROJECTS TO ITS
PORTFOLIO

THE REIT'S
DEVELOPMENT
PIPELINE OF \$2B
DRIVES FUTURE
GROWTH

- ~\$289.7M (Proportionate: \$123.4M) of committed low risk development & expansions in Australasia, Europe, Brazil and Canada to be funded through a combination of existing resources and property financing
 - \$229.4M (\$63.5M proportionate) of Australasian hospital and MOB expansions
 - \$9.1M of European developments
 - During the quarter, one European development reached completion for \$12.4M (\$3.7M proportionate)
 - \$51.2M of Americas developments

Region	Projects	Est. Completion	Project Cost	Cost to Complete	Pre-Leased Occupancy	Anticipated Project Yield	Ownership
	11	Q3 2022 to Q4 2024	229.4	166.4	76%	6.0%	27.7%
	1	Q3 2022	9.1	2.4	68%	4.9%	100%
	3	Q3 2022 to Q4 2022	51.2	30.7	82%	7.3%	100%
	15		289.7	199.5	77%	6.2%	42.6%

Note: Represents development metrics as of June 30, 2022

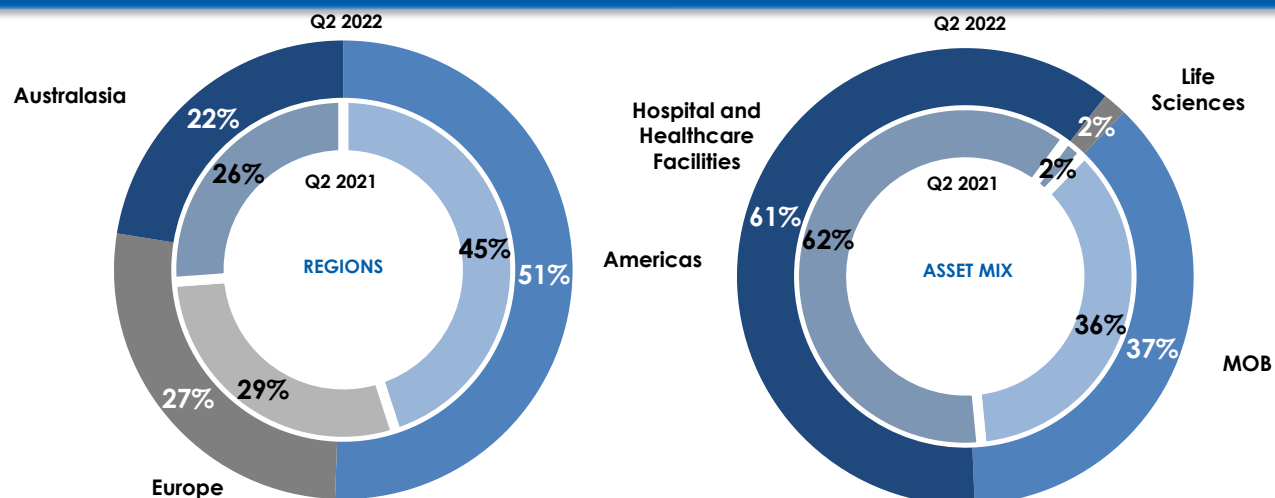
PORTFOLIO OVERVIEW

ASSET MIX BY REGION AND SEGMENT

ON A PROPORTIONATE BASIS HOSPITALS ACCOUNT FOR 61% OF NET OPERATING INCOME

INCREASING FOCUS ON HEALTHCARE INFRASTRUCTURE, INCLUDING ACUTE/POST ACUTE HOSPITALS AND RELATED BUILDINGS IN EACH OF ITS MARKETS

PROPORTIONATE NOI DIVERSIFICATION



Detailed Segment Breakdown

	AUS	NZ	BRL	CAD	GER	NL	UK
Acute hospitals							
Post-acute hospitals							
MOBs							
Aged care							
Life Sciences							

High Priority

Low Priority

STRATEGIC RELATIONSHIPS AND TENANT DIVERSIFICATION

TOP 10 TENANTS BY GROSS RENT⁽⁹⁾

TENANT	REGION	% GROSS RENT
1 Healthscope Limited		13.0%
2 Rede D'or		8.0%
3 Epworth Foundation		6.2%
4 Aurora Healthcare		4.5%
5 Nuffield Health		4.2%
6 HealtheCare	 	3.3%
7 Circle Health Group		2.1%
8 Evolution Group		1.8%
9 Median Kliniken		1.8%
10 Spire Healthcare		1.0%
Top 10 Tenants		46.0%

STRATEGIC RELATIONSHIPS ALLOWING FOR BEST-IN-CLASS PERFORMANCE



- **Alberta Health Services** (6 Locations): Largest provincial healthcare provider to 4.3 M Albertans



- **Median** (5 Transactions): Germany's largest private provider of rehabilitation services



- **Epworth Foundation** (7 transactions): The largest not-for profit hospital operator in the Australian state of Victoria



- **Rede D'Or** (7 transactions): Brazil's leading hospital operator

CASE STUDY – EPWORTH EASTERN HOSPITAL, MELBOURNE



**NON-FOR-PROFIT PRIVATE
HEALTHCARE GROUP THAT
RAISES FUNDS TO
PURCHASE ADVANCED
MEDICAL EQUIPMENT,
FUND RESEARCH AND
PROVIDE BEST POSSIBLE
CARE TO PATIENTS**

**EPWORTH EASTERN IS A
LEADING HOSPITAL WITH
223 BEDS AND STATE OF
THE ART EQUIPMENT AND
TECHNOLOGY**



NorthWest has supported Epworth over 15+ years with expansion opportunities, advice and capital. Developments have added to the quality & value of assets, driving operational benefits & efficiencies that attract practitioners.

2003-05

**Private hospital
development leads to
formation of precinct**

- Development of Epworth Eastern Hospital (private)
- Establishes operator relationship with Victoria's largest not-for-profit private healthcare group
- Public and private hospital co-location further attracts specialists
- Begins to drive early stage precinct formation

2014-17

**Public and private hospitals
drive health precinct**

- Acquisition of Eker Medical Centre increases NorthWest assets in precinct
- Strategic acquisition of adjacent site for private hospital expansion
- Public hospital major expansion
- Council designated 'Education and Health precinct' – targeted as a high growth area with increased density

2017-21

**Eastern Private Hospital
announces major expansion**

- \$125m expansion of Epworth Eastern Hospital
- Construction is in progress and remains on target for late 2021 completion.
- Epworth Eastern Hospital at capacity for 3 years
- New 30-year lease term over entire expanded hospital



INVESTMENT OPPORTUNITY

GLOBAL HEALTHCARE REAL ESTATE INVESTMENT PARTNER

Global
Capital
Relationships



Accretive
Acquisition
Opportunities



Regional
Operating
Platforms



Healthcare
Precincts in
Urban Locations



Dynamic
Capital
Allocation



Strategic
Operator
Partnerships



Brownfield
Development
Opportunities



Long Term
Indexed
Leases

ENVIRONMENTAL, SOCIAL AND GOVERNANCE

NWH is committed to creating a more sustainable future through the implementation of a comprehensive ESG program underscored by four key pillars resulting in key 2022 commitments:



Inclusive Company

Building for our current team members as well as our future employees

- Establish a globally consistent employee experience with an ambition to achieve top quartile NPS performance
- For every open senior leadership position and for as many other open positions as possible, with a goal of 90%, Consider at least one woman or one minority in the slate of candidates
- Deploy targeted sustainability training



Thriving Partners

Preparing lasting tenant spaces for health and healing

- Formalize a global survey for all tenants with an ambition to achieve top quartile performance on tenant NPS
- Define a three-year schedule to complete air quality and wellness reviews for 100% landlord-controlled properties
- Collaborate with tenants on sustainable construction guidelines for renovations and developments



Strong Communities

Investing in the communities we serve

- Pledge a contribution of \$5M in support of academic research about the impacts of the pandemic on health systems across the world
- Launch an employee volunteer program providing two days per year of paid time off to further support the communities NWH serves



Healthy Planet

Deepening our contribution to a healthy planet

- Achieve Net-Zero GHG emissions by 2050. Over the next 12 to 24 months, we will round out our baseline on emissions and establish a science-based 2030 interim reduction target
- Conduct energy audits across 100% of landlord-controlled properties, helping to further inform energy reduction and conservation actions
- Submit to GRESB evaluation

INVESTOR FACTSHEET

Ticker	NWH.UN
Listed Exchange	TSX
Distribution Payable	Monthly
Distribution Type	40% Other Income/ 46% Return on Capital/ 14% Capital Gain
Unit Price (August 11, 2022)	\$13.34
Market Capitalization	~\$3.2B
Distribution Yield	6.0%
52-Week Trading Range	\$11.85-\$14.42
Volume Weighted Avg. Price (VWAP) (20-day)	\$12.75
Average Daily Volume (90-days)	~898,000
NAV/Unit (Q2 2022)⁽⁷⁾	\$14.19

1. Based on NWH.UN's closing unit price of \$13.34/unit as of August 11, 2022.
2. Based on the REIT's distribution policy of \$0.80/unit per annum and Q2-2022 YTD annualized AFFO/Unit of \$0.84
3. Based on total assets under management of NWH pro-formal completion of the US portfolio acquisition, Vital Trust on a fully consolidated basis including post-quarter acquisitions. NWH owns a 27.6% interest in Vital Trust.
4. The pie chart fully reflects consolidated NOI and includes i) post- quarter acquisitions ii) 100% of NOI from Vital Trust and iii) 100% of the NOI from the REIT's institutional JVs including the Healthscope portfolio and European JV.
5. AFFO/unit is based on annualized Reported AFFO/unit and adjusted for acquisitions, and financings as presented in the REIT's –Q1 2022 MD&A PART III.
6. LTV includes convertible debentures and is shown on a fully consolidated basis (Vital Trust at 100%) and includes the HSO & European JV portfolios accounted for using the equity method.
7. NAV is based on unitholder's equity plus add-backs as set out in part XIII in the REIT's Q2 2022 MD&A.
8. Presented on a fully consolidated basis. Assuming projects are 100% debt funded at the existing region's financing costs and is for indicative purposes only.
9. Gross rent on a fully consolidated basis.

NON-IFRS MEASURES

Non-IFRS measures defined in Q4 2021 MD&A

1. FFO
2. AFFO
3. FFO per Unit
4. AFFO per Unit
5. AFFO Payout Ratio
6. EBITDA
7. Adjusted EBITDA
8. Investment Properties on a proportionate basis
9. Proportionate Management Fees
10. Interest Coverage
11. Cash Flows from Operation Activities Attributable to Unitholders
12. Distributions
13. Net Asset Value ("NAV")
14. Constant Currency Same Property NOI ("Same Property NOI"/"SPNOI")

CONTACT INFORMATION

NORTHWEST HEALTHCARE PROPERTIES REIT

Paul Dalla Lana, Chairman & CEO

pdl@nwhreit.com

416-366-2000 Ext. 1001

Shailen Chande, CFO

shailen.chande@nwhreit.com

416-366-2000 Ext. 1002

