

Q2 2021 INVESTOR UPDATE

August 12, 2021



DISCLAIMER

This presentation provides a summary description of Northwest Healthcare Properties Real Estate Investment Trust (“NWH” or the “REIT”). This presentation should be read in conjunction with and is qualified in its entirety by reference to the REIT’s most recently filed financial statements, management’s discussion and analysis, management information circular and annual information form (the “AIF”).

This presentation contains forward-looking statements. These statements generally can be identified by the use of words such as “expect”, “anticipate”, “believe”, “foresee”, “could”, “estimate”, “goal”, “intend”, “plan”, “seek”, “strive”, “will”, “may”, “would”, “might”, “potential”, “should”, “stabilized”, “contracted”, “guidance”, “normalized”, or “run rate” or variations of such words and phrases. Examples of such statements in this presentation may include statements concerning: (i) the REIT’s financial position and future performance, including normalized and target financial metrics, forecasted liquidity and potential deleveraging transactions; (ii) joint venture conditional capital commitments and negotiations, potential acquisitions, dispositions and other transactions, including a potential UK joint venture, and transactions involving Aspen and Australian Unity; (iii) the REIT’s development pipeline and associated future value creation, (iv) the REIT’s property portfolio, cash flow and growth prospects, liquidity, un-deployed capital, leverage ratios, future financings and asset management fees, (v) the REIT’s intention and ability to distribute available cash to security holders, (vi) the industry in which the REIT operates and trends related thereto, and (vii) the REIT’s strategic and governance initiatives.

Such forward-looking information reflects current beliefs of the REIT and is based on information currently available to the REIT. Other unknown or unpredictable factors could also have material adverse effects on future results, performance or achievements of the REIT. Forward-looking information involves significant risks and uncertainties, should not be read as a guarantee of future performance or results and will not necessarily be an accurate indication of whether or not, or the times at which, or by which, such performance or results will be achieved, and readers are cautioned not to place undue reliance on such forward-looking statements. The forward-looking statements contained in this presentation are based on numerous assumptions which may prove incorrect and which could cause actual results or events to differ materially from the forward-looking statements. Although these forward-looking statements are based upon what the REIT believes are reasonable assumptions, the REIT cannot assure investors that actual results will be consistent with this forward-looking information. Such assumptions include, but are not limited to, the assumptions set forth in this presentation, as well as assumptions relating to (i) completion of anticipated acquisitions, dispositions, development, joint venture, deleveraging and other transactions (some of which remain subject to completing documentation) on terms disclosed; (ii) the REIT’s properties continuing to perform as they have recently, (iii) the REIT successfully integrating past and future acquisitions, including the realization of synergies in connection therewith; (iv) various general economic and market factors, including exchange rates remaining constant, local real estate conditions remaining strong, interest rates remaining at current levels, the impacts of COVID-19 on the REIT’s business ameliorating or remaining stable; and (vii) the availability of equity and debt financing to the REIT. These forward-looking statements may be affected by risks and uncertainties in the business of the REIT and market conditions, including that the assumptions upon which the forward-looking statements in this presentation may be incorrect in whole or in part, as well as the various risks described in the AIF.

These forward-looking statements reflect the REIT’s expectations only as of the date of this presentation. The REIT disclaims any obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.

Certain information concerning Vital Trust contained in this presentation has been taken from, or is based upon, publicly available documents and records on file with regulatory bodies. Although the REIT has no knowledge that would indicate that any of such information is untrue or incomplete, the REIT was not involved in the preparation of any such publicly available documents and neither the REIT, nor any of their officers or trustees, assumes any responsibility for the accuracy or completeness of such information or the failure by Vital Trust to disclose events which may have occurred or may affect the completeness or accuracy of such information but which are unknown to the REIT.

Funds from operations (“FFO”), adjusted funds from operations (“AFFO”), net operating income (“NOI”), same property NOI (“SPNOI”), and net asset value (“NAV”) are not measures recognized under International Financial Reporting Standards (“IFRS”) and do not have standardized meanings prescribed by IFRS. FFO, AFFO, NOI, SPNOI, and NAV are supplemental measures of a real estate investment trust’s performance and the REIT believes that FFO, AFFO, NOI, SNOI and NAV are relevant measures of its ability to earn and distribute cash returns to unitholders. The IFRS measurement most directly comparable to FFO, AFFO, NOI and SPNOI is net income. The IFRS measurement most directly comparable to NAV is net equity. A reconciliation of NAV, NOI, FFO, AFFO and Normalized AFFO to net income is presented in the REIT’s management’s discussion and analysis of financial condition and results of operations of the REIT for the period ended June 30, 2021 as filed on SEDAR.

Focused Healthcare Real Estate Investment Partner

- ✓ **Global scale, local relationships**
Partner of choice for leading operators
- ✓ **Defensive operating fundamentals**
Cure focus underpinned by government funding
- ✓ **A proven track record**
10+ year total shareholder return of 160% (10% CAGR)
- ✓ **Scalable platform with embedded growth**
Robust acquisition and development pipeline

NWH AT A GLANCE

16.1M

SQUARE FEET

190

PROPERTIES

\$8.3B

TOTAL ASSETS⁽³⁾

96.7%

OCCUPANCY

14.2

YEAR WALE

5.5%

IFRS CAP RATE

\$2.8B

MARKET CAP⁽¹⁾

6.2%

DISTRIBUTION YIELD⁽¹⁾

87%

PAYOUT RATIO⁽²⁾

TORONTO



SÃO PAULO



LONDON



B E R L I N



S Y D N E Y



MELBOURNE



71% Global Gateway City Exposure

Established Relationships with Leading Healthcare Operators



healthcare



Alberta Health Services



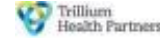
Sabara



UNIVERSITY OF TORONTO

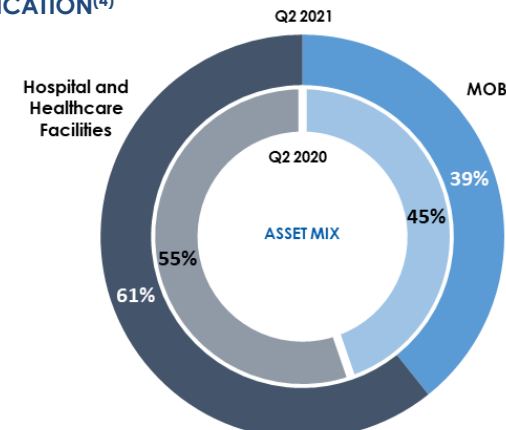
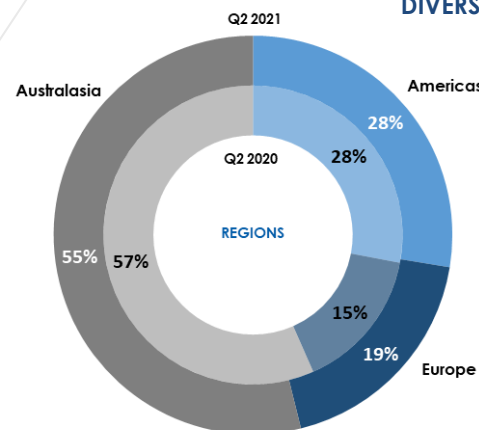


Klinikum ST. GEORG



Epworth

CONSOLIDATED NOI DIVERSIFICATION⁽⁴⁾

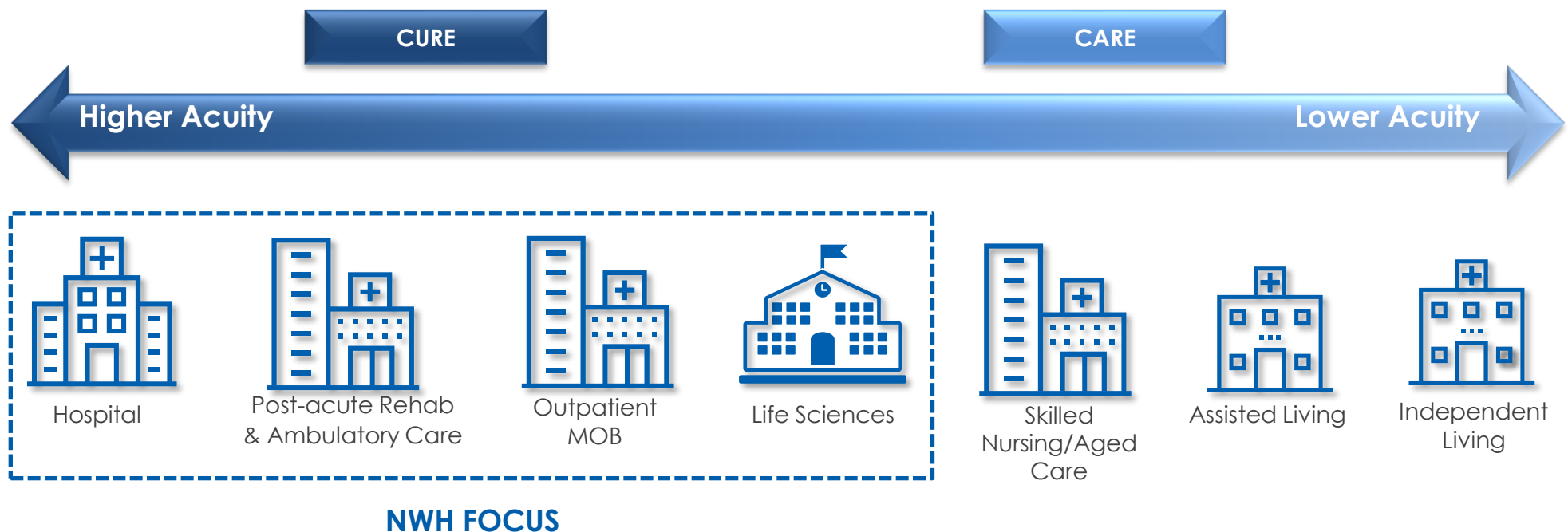


HEALTHCARE REAL ESTATE - CURE VS CARE

GLOBAL Healthcare Real Estate is estimated to be **>\$3T** in value.

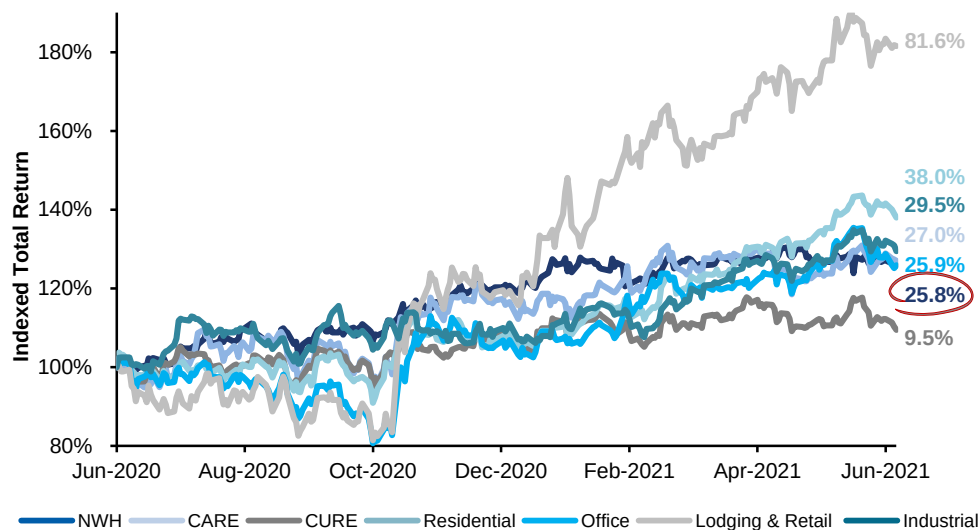


NORTHWEST focuses on the **CURE** segment of Healthcare Real Estate.



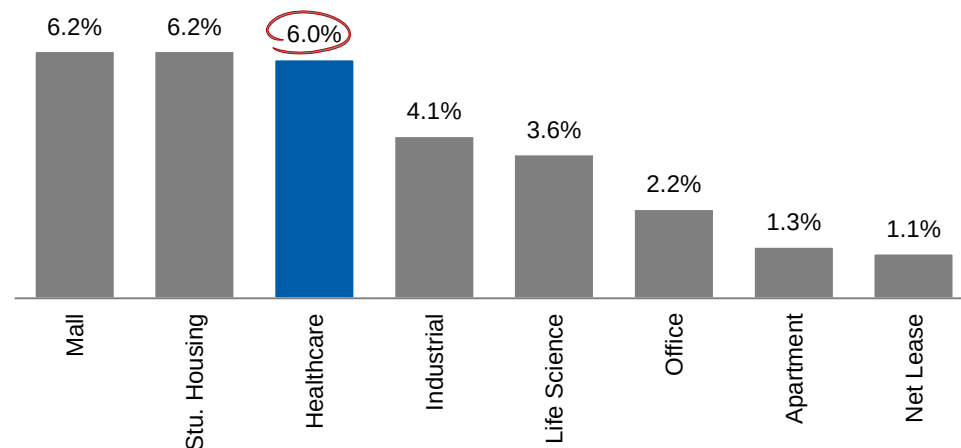
HEALTHCARE REAL ESTATE IN THE SPOTLIGHT

LTM RELATIVE TOTAL SHAREHOLDER RETURN



PROJECTED OPERATING PERFORMANCE BY SECTOR

'20E – '24E GSA NOI Growth Projections



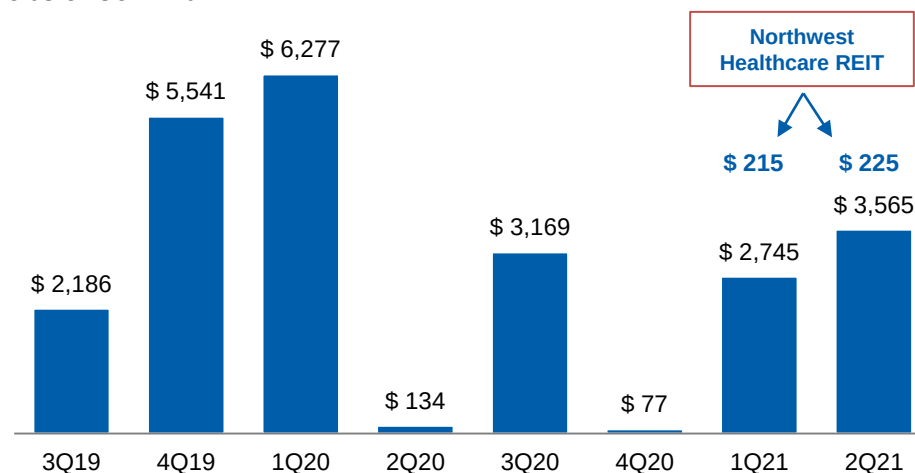
SELECT ACUTE CARE & LIFE SCIENCE TRANSACTIONS (>\$100mm)

	Date	Size (C\$mm)	Buyer	Seller
MOB Portfolio	Apr-21	\$ 467	PEAK	Undisclosed
UK Assets	Jan-21	1,830	MPW	ACHC
Cambridge Discovery Park	Nov-20	837	PEAK	Harrison Street RE
39 Life Science Assets	YTD Sep-20	2,642	ARE	Various
Aspen Portfolio	Aug-20	454	NWH	WELL
Genesis / 4000 Shoreline	Aug-20	1,275	VTR	Bain Capital
Salt Lake City Assets	Jul-20	1,287	MPW	Undisclosed
UK Hospital Portfolio	Feb-20	169	NWH	BMI
Circle Health Portfolio	Jan-20	2,559	MPW	BMI

Select Acute Care and Life Science transactions YoY across transactions in excess of \$100mm reflect the growing demand for Healthcare (CURE) real estate assets

CAPITAL FORMATION

Public equity raised (C\$ in millions) by US and Canada healthcare and life science REITs³



Source: IBES market data, SNL, GreenStreet Advisors Research. Market data as of 11-Nov-2020. ¹CARE includes GMRE, WELL, VTR, PEAK, OHI, DHC, NHI, LTC, SBRA, UHT, CTRE and CHCT. CURE includes DOC, HTA, HR and MPW. Residential includes Student Housing, Manufactured Homes, and Apartments. Lodging & Retail includes Mall, Strip Center, and Lodging which consists of PK, HST, SVC, APLE, SHO, RLJ, RHP, PEB, DRH, XHR, INN, CLDT. ² Mall includes SKT, TCO, MAC and SPG. Student Housing includes ACC. Healthcare includes WELL, VTR, PEAK, HTA, HR, OHI and SBRA. Manufactured Homes includes ELS and SUL. Strip Center includes AKR, BRX, FRT, KIM, REG, ROIC, RPAI, SITC, UE, and WRI. Industrial includes DRE, EGP, FR, PLD, PSB, REXR and TRNO. Cold Storage includes COLD. Life Science includes ARE and PEAK assets. Office includes AAT, ARE, BDN, BXP, CLI, CUZ, DEI, ESRT, EQC, HIW, HPP, JBGS, KRC, OFC, PDM, PGRE, SLG, VNO, and WRE. Apartment includes AIV, AVB, CPT, EQR, ESS, MAA and UDR. Self-Storage includes CUBE, EXR, PSA, and LSI. Net lease includes NNN, O, SRC, STOR, VER, and WPC. ³ Includes ARE, CTRE, CHCT, GMRE, LTC, HR, HTA, PEAK, MPW, NHI, NWH, OHI, DOC, SBRA, UHT, VTR and WELL.

2021 STRATEGIC PRIORITIES

*STRATEGIC INITIATIVES
ALIGN WITH CONTINUED
MATURATION OF THE
ORGANIZATION:*

*SCALING THIRD-PARTY
MANAGEMENT PLATFORM*

*POTENTIAL EXPANSION TO
NEW MARKETS WITHIN
NORTH AMERICA AND
WESTERN EUROPE*

*ENHANCING THE REIT'S
INSTITUTIONAL BRAND BY
FORMALIZING ITS ESG
PROGRAM*

*BALANCE SHEET
OPTIMIZATION &
ACHIEVING INVESTMENT
GRADE METRICS*

SCALING GLOBAL ASSET MANAGEMENT PLATFORM

- Increasing scale through capital deployment:
 - Available undeployed capital totals \$3.7B in active funds
- New fund initiatives:
 - Proposed UK JV is a top priority and will include the REIT's expanded UK hospital portfolio
 - Increasing scale in AUS to accommodate strategic transactions
- **Target:** Be the leading healthcare real estate asset manager globally

GLOBAL EXPANSION

- In 2020 the REIT successfully entered the UK and acquired a high quality 10 hospital portfolio
- The REIT intends to extend its geographic footprint in 2021. Key markets under consideration include:
 - The United States
 - Other Western Europe

FOCUS ON ESG

- REIT wide commitment to development and implementation of an active ESG program;
- ESG is the top priority for recently created, and filled, role of Chief Administrative Officer (CAO)
- Commitment to issuing inaugural ESG report in 2021, incorporating feedback from GRESB and CDP evaluations

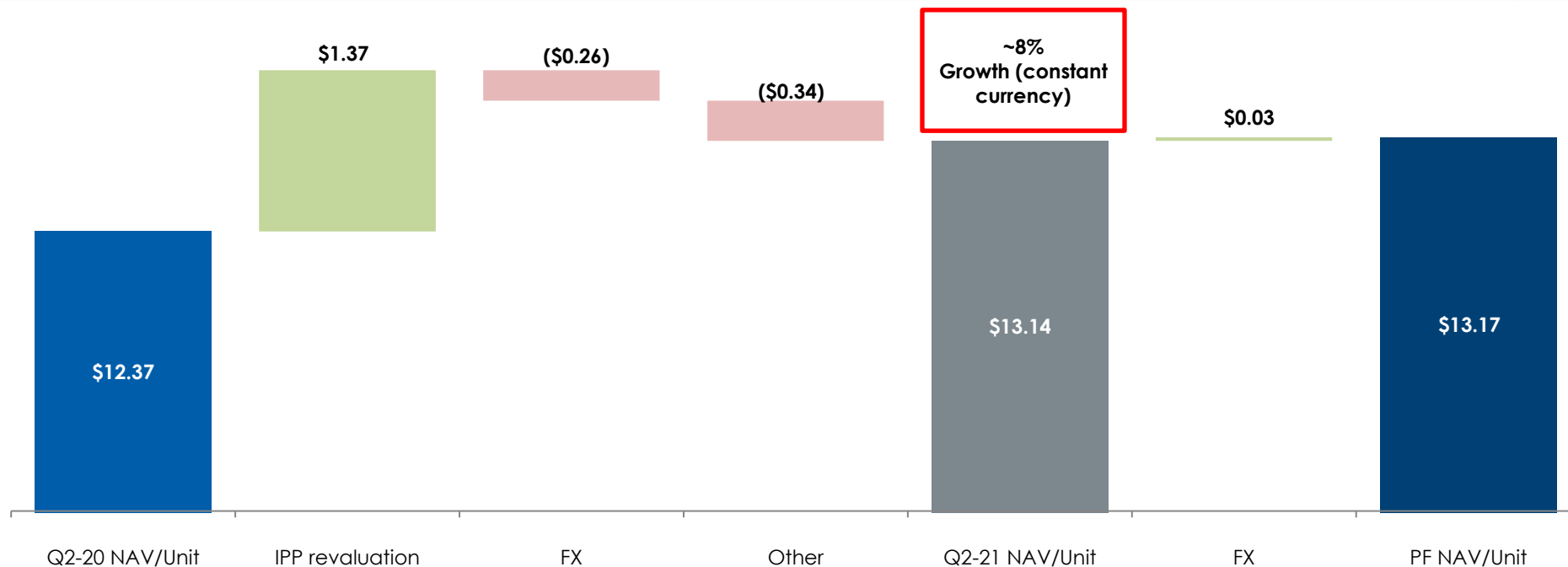
BALANCE SHEET OPTIMIZATION AND ACHIEVEMENT OF INVESTMENT GRADE CREDIT METRICS

**Net Debt / EBITDA < 8.0x
LTV < 50%**

**Management Fees Growth
AFFOPU Growth**

DELIVERING ON NAV GROWTH WITH MORE TO COME

6% YOY NAV/UNIT GROWTH



CLEAR PATH TO A FURTHER +\$250M OF VALUE CREATION

Institutionalization
of Healthcare
Real Estate

UK Portfolio
Repositioning

Global Asset
Management
Platform
Expansion

Development
Accretion

UK VALUE CREATION INITIATIVES NEARING COMPLETION

~\$650M

TOTAL UK
INVESTMENT

~6.6%

ACQUISITION CAP
RATE



OPCO SALES PROCESS:
ENHANCING CREDIT
QUALITY AND TENANT
DIVERSIFICATION

Substantial UK
Value Creation

BMI

STRONG OPERATING
PERFORMANCE AND
COVERAGE METRICS



CLAREMONT PRIVATE



EDINBURGH CLINIC



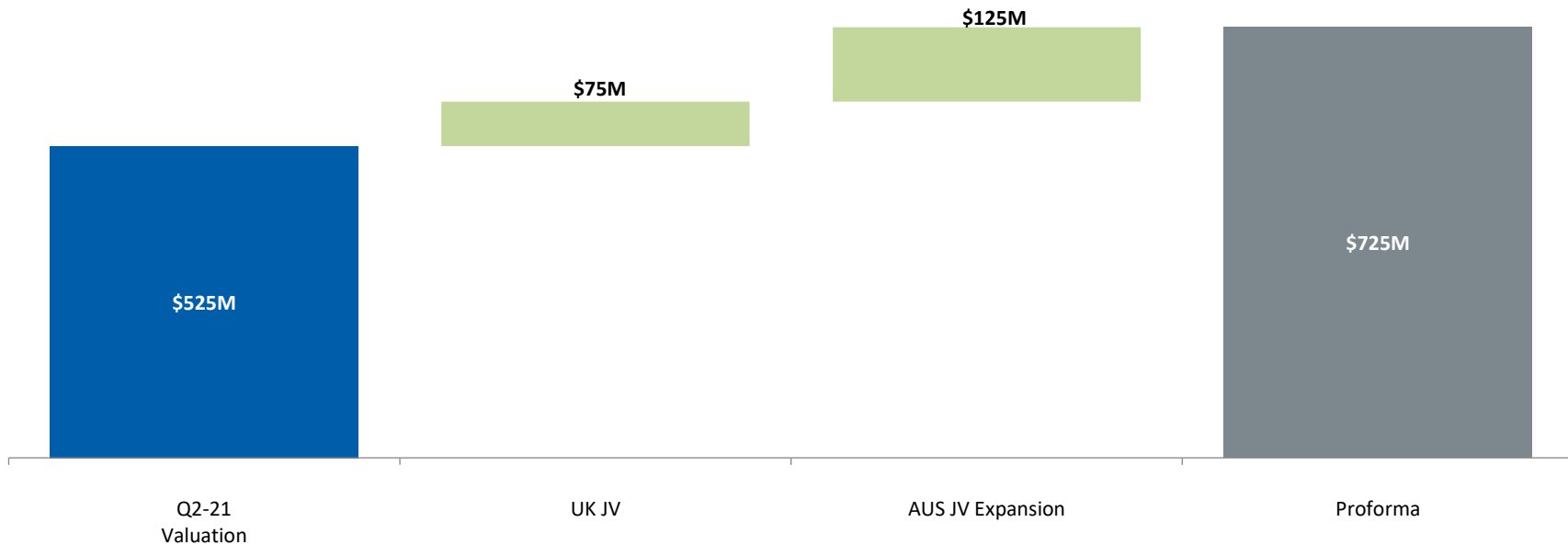
CANCER CENTRE LONDON



HOLLY PRIVATE HOSPITAL

EXPANSION OF ASSET MANAGEMENT PLATFORM

UK JV LEADS TO ~\$75M OF VALUE CREATION



UK MANAGER VALUATION

~\$8M
Stabilized Fees

~75%
EBITDA Margin

13x
Valuation Multiple

~\$75M
UK JV Value Creation

KEY INSTITUTIONAL RELATIONSHIPS

Vital HEALTHCARE
PROPERTY TRUST



DEVELOPMENT PIPELINE TO BE A SIGNIFICANT SOURCE OF VALUE CREATION

PIPELINE TO GENERATE NAV & EARNINGS GROWTH

+\$1_B

Development
Pipeline

6.5%

Average Yield

\$350_M

Active Projects

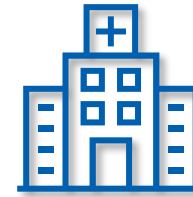
100_{bps}

Spread to Stabilized
Cap Rates

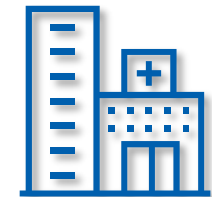
+\$100_M

Value Creation

GROWTH OPPORTUNITIES



Healthcare
Precincts

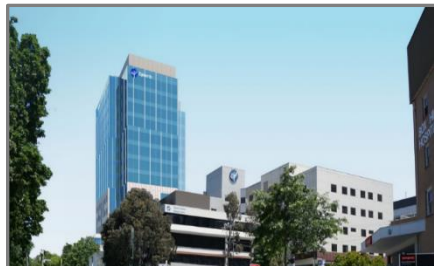


Post-acute Rehab
& Ambulatory Care

+\$1_B

Development Pipeline

ACTIVE PROJECTS



EPWORTH EASTERN

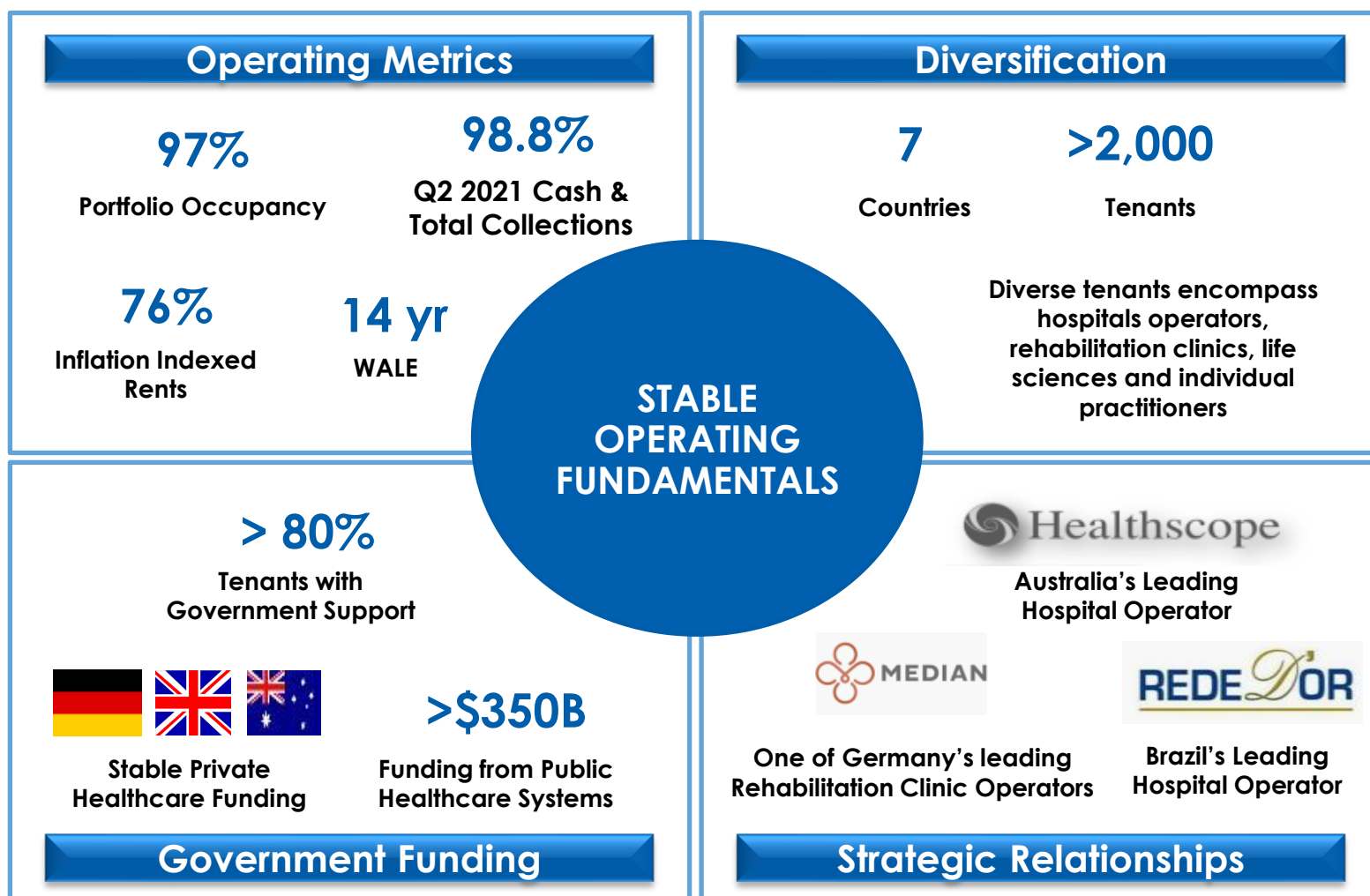


LAKERIDGE HEALTH



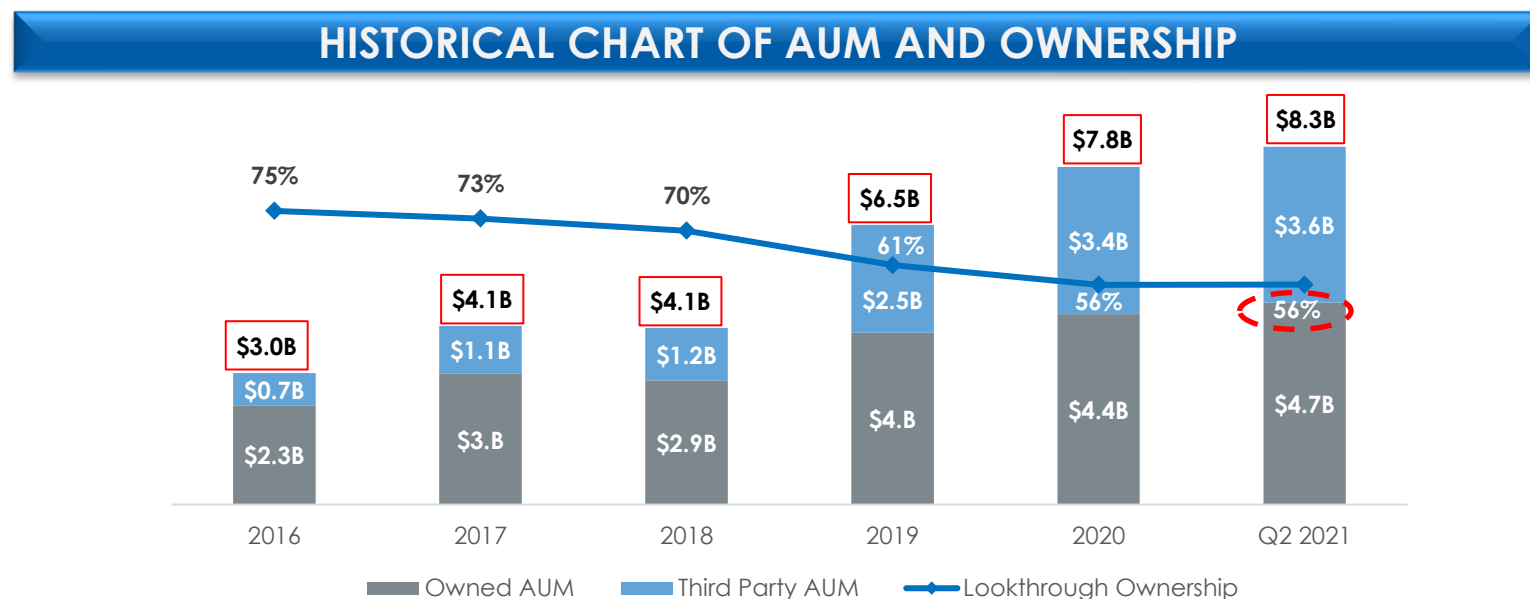
ACURITY WAKEFIELD

DEFENSIVE UNDERLYING PORTFOLIO



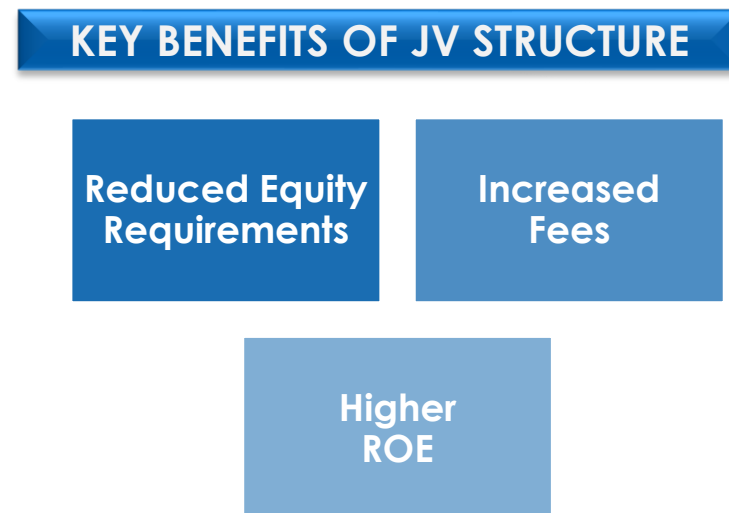
EVOLUTION OF ASSET MANAGEMENT PLATFORM

DUE TO THE GROWTH OF THE GLOBAL ASSET MANAGEMENT PLATFORM OVER THE PAST 5 YEARS, TOTAL AUM HAS INCREASED FROM \$3B TO \$8.3B WHILE LOOK THROUGH OWNERSHIP HAS DECREASED TO 56%



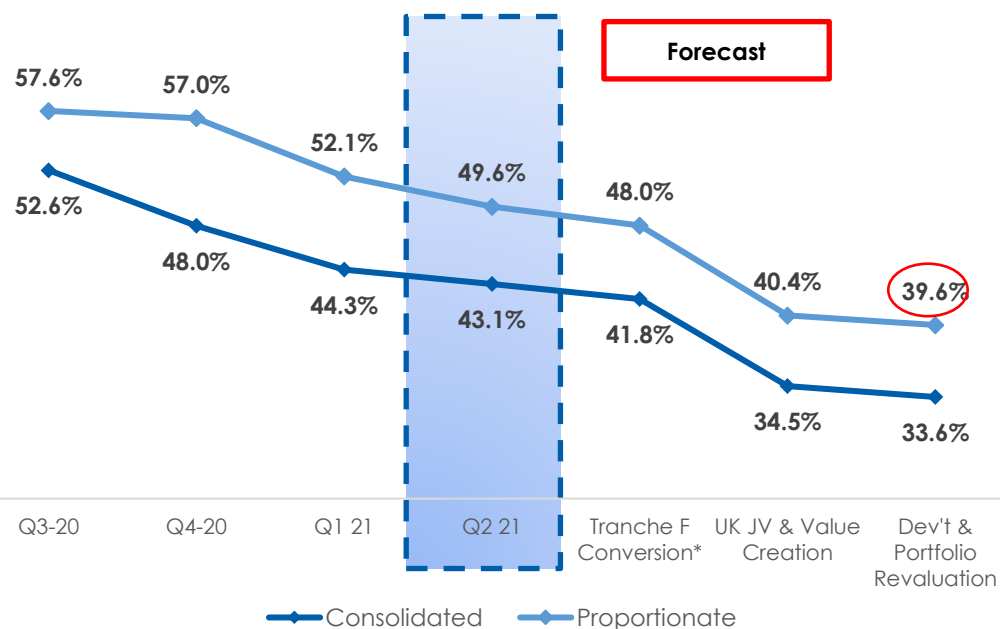
RETURNS COMPARISON

\$100 Investment (5% Cap Rate)	Direct	JV
Ownership	100%	30%
LTV	65%	65%
Interest Rate	~3%	~3%
NOI	\$5	\$1.5
Fees	N/A	\$0.4
Interest Expense	(\$1.9)	(\$0.6)
Total Return	\$3.1	\$1.3
Equity Required	\$35	\$10.5
ROE	9%	12%

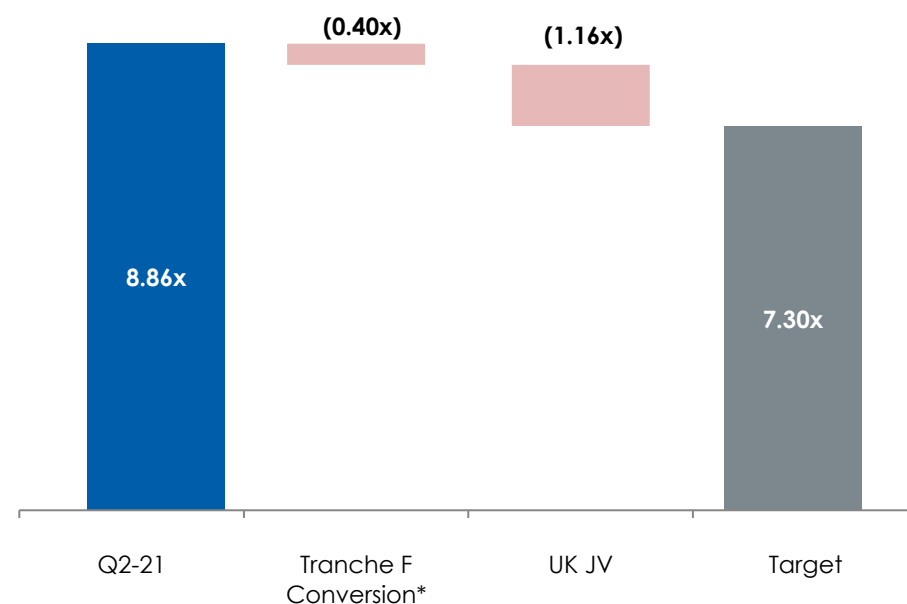


INVESTMENT CREDIT GRADE METRICS ACHIEVED: POSITIONED FOR GROWTH

Target LTV of ~40%



Proportionate Net Debt/EBITDA Bridge



**~40%
LTV
Post UK JV**

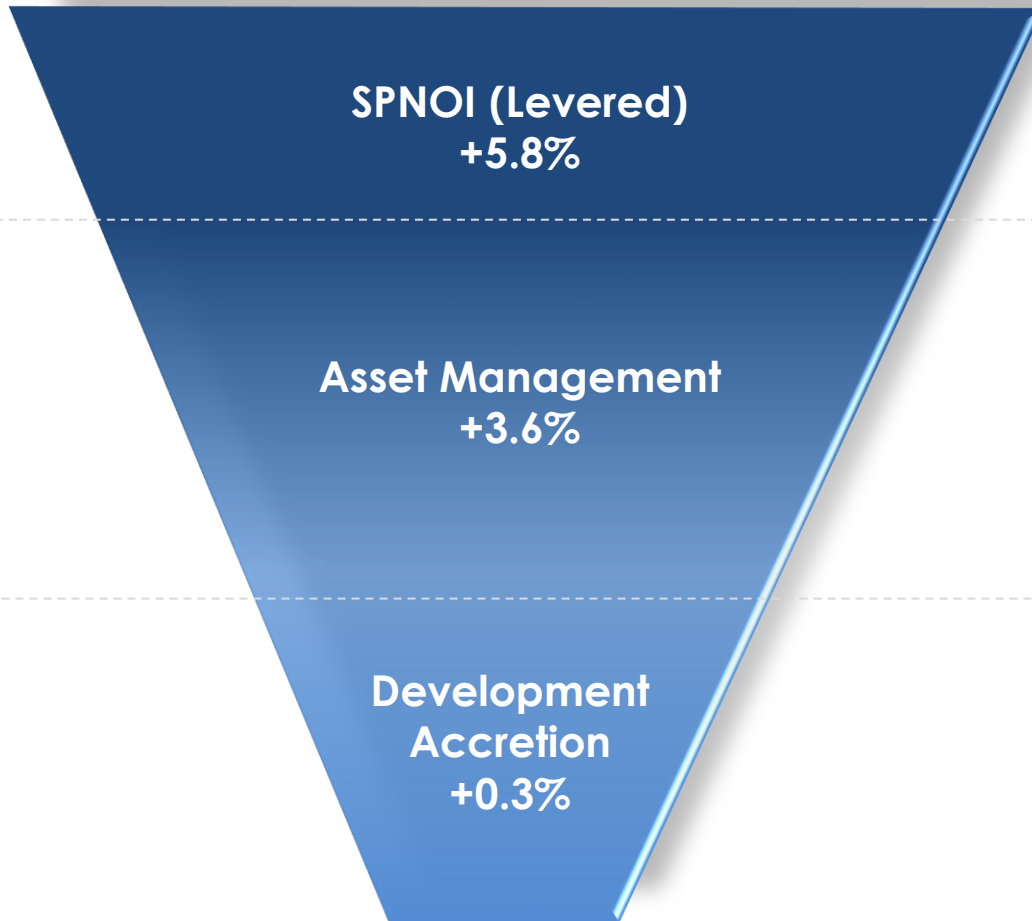
**~10 bps
WACR
Compression**

**~\$450M
YTD Equity
Issuance**

**~5%
WAIR on Debt
Repaid**

* Based on the REIT's \$13.07/unit closing price on August 12, 2021, Series F which matures in 2021 is in the money. Includes the impact of the \$25M private placement that closed July 22, 2021.

BUSINESS MODEL



- WALE: 14.2 Years / Occupancy: 96.7%
- Inflation Indexed Leases: 76%

- Fee Bearing Capital*: \$8.6B
- Target Capital Commitments: \$12.1B

- Committed Developments: \$347M
- Development Yield: 100bps spread

~10% Annualized Return

+6% Distribution Yield



+16% Recurring Return

* Includes undeveloped capacity

A grayscale photograph of an operating room, featuring a central surgical table, overhead lights, and medical equipment. The text "FINANCIAL HIGHLIGHTS" is overlaid in white.

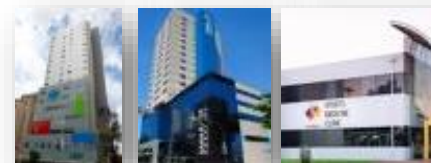
FINANCIAL HIGHLIGHTS

FINANCIAL DASHBOARD

As Reported



Normalized



AFFO/unit ⁽⁵⁾

\$0.86/unit

\$0.92/unit

**LTV ⁽⁶⁾/
Proportionate LTV**

43.1% / 49.6%

~40%/~45%

NAV ⁽⁷⁾

\$13.14/unit

~\$14/unit

**Accretive
Developments**

**JV
Deployment**

**Debt
Repayment**

PROPORTIONATE INCOME STATEMENT

~8% AFFO PER UNIT
GROWTH DRIVEN BY
SPNOI GROWTH,
INCREASED
MANAGEMENT FEES
AND REDUCED INTEREST
EXPENSE

	For the Quarter Ended June 30		
C\$M	2020	2021	% change
Net Operating Income	57.2	59.5	4.1%
Management Fee Income	6.5	14.8	127.6%
Development Income	-	0.6	NM
Interest Income	0.8	1.7	114.4%
General and Administrative Expenses	(4.8)	(9.0)	-89.9%
EBITDA	59.7	67.6	12.2%
Interest Expense	(20.3)	(19.2)	5.2%
FFO Adjustments	(5.5)	(6.0)	NM
Funds From Operations	33.9	42.3	24.8%
Leasing and CAPEX	(3.2)	(2.5)	21.9%
AFFO Adjustments	4.9	3.6	NM
Adjusted Funds From Operations	35.6	43.4	22.2%
FFO per Unit	\$0.19	\$0.21	10.1%
AFFO per Unit	\$0.20	\$0.22	7.8%

Includes European & Australian JV Acquisition Fees

Deleveraging through equity issuance and reduced WAIR

2.9%
SPNOI Growth
(Constant
Currency)

~9%
AFFO/Unit Growth
(Constant
Currency)

12 bps
Reduction in
WAIR

PROPORTIONATE BALANCE SHEET

~6% NAV PER UNIT
GROWTH DRIVEN BY
IMPROVED PROPERTY
VALUATIONS OFFSET BY
FX DEPRECIATION

As at June 30			
C\$M	2020	2021	% change
Investment Properties	3,971.3	4,662.2	17.4%
Other Assets	281.1	374.9	33.3%
Total Assets	4,252.5	5,037.1	18.5%
Mortgages, Loans and Convertible Debentures	(2,398.7)	(2,496.4)	-4.1%
Other Liabilities	(340.0)	(423.7)	-24.6%
Total Liabilities	(2,738.7)	(2,920.1)	-6.6%
Global Manager	525.0	525.0	0.0%
Other Adjustments	155.3	209.1	
Net Asset Value ("NAV")	2,194.0	2,851.0	29.9%
NAV per Unit	\$12.37	\$13.14	6.3%
Gross Book Value ("GBV")	4,252.5	5,037.1	18.5%
Debt, including Convertible Debentures	2,398.7	2,496.4	4.1%
Debt to GBV	56.4%	49.6%	(680) bps

**+\$200M
Fair Value Gain**

**~\$450M
2021 Equity Issuance**

**3.2%
WAIR**

**~8%
NAV/Unit Growth
(Constant
Currency)**

**+21%
AUM Growth**

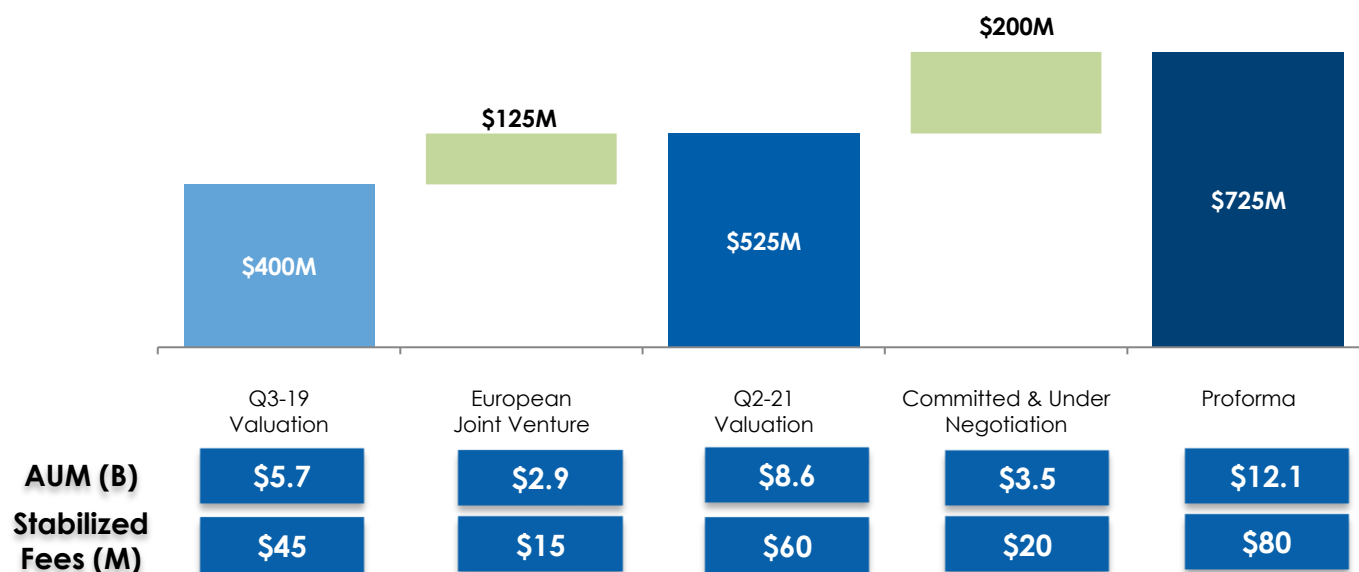
SIGNIFICANT VALUE CREATION IN GLOBAL ASSET MANAGER

\$8.6B OF GLOBAL CAPITAL COMMITMENTS DRIVING SIGNIFICANT VALUE CREATION IN THE REIT'S ASSET MANAGER

INCREMENTAL NAV GROWTH ON CONTINUED EXPANSION OF THE ASSET MANAGEMENT PLATFORM

Active
↑
Under Negotiation

	Status	AUM (\$B)	Available Capacity (\$B)	NWH Ownership	Term	Stabilized Fees (\$M)
Australian Core Hospital JV	Active	\$3.4	\$1.3	30%	Perpetuity	\$20
Vital	Active	\$2.3	Open	26%	Perpetuity	\$25
European JV	Active	\$2.9	\$2.4	30%	12 Years	\$15
Australian JV Expansion	Committed	\$1.8	\$1.8	30%	Perpetuity	\$10
UK Healthcare Fund	Under Negotiation	\$1.7	\$1.1*	20%-30%	TBD	\$10
Total		\$12.1	\$6.6			\$80



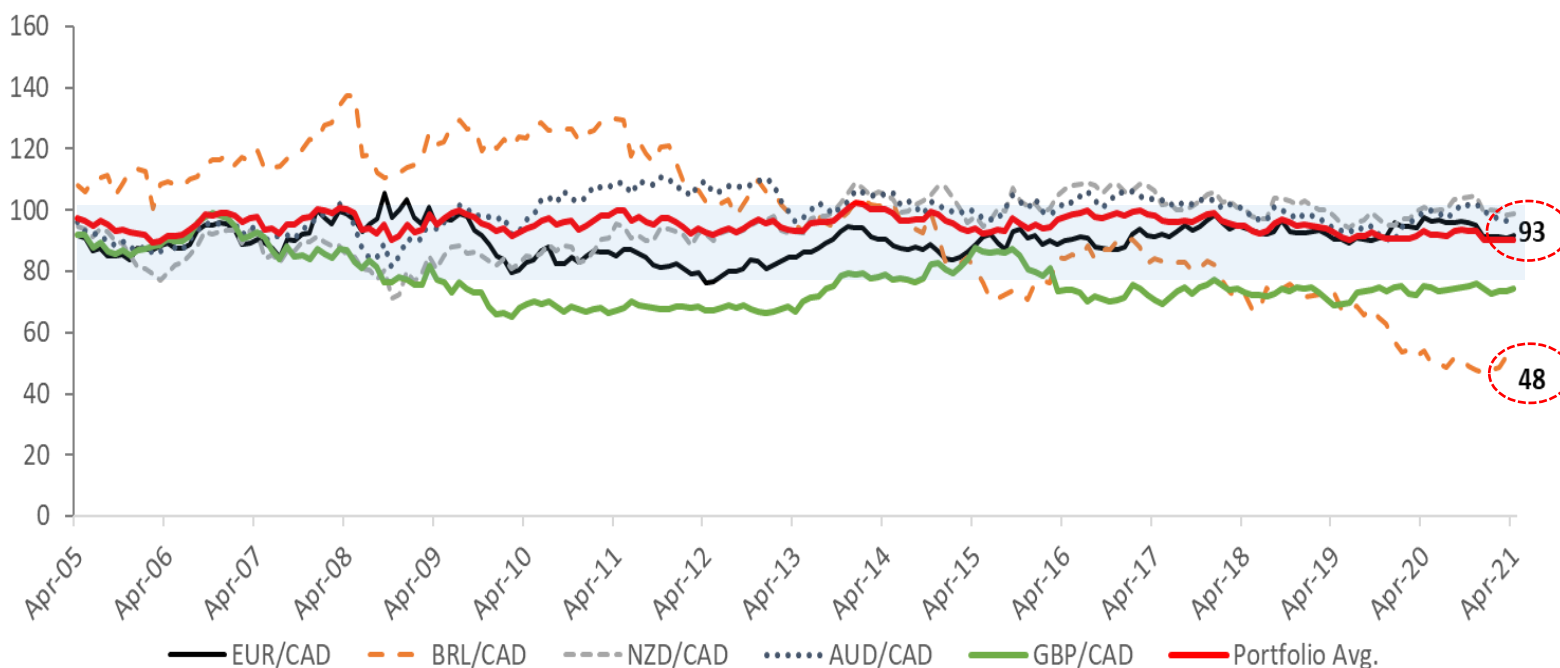
* Assumes existing UK portfolio seeds future JV

RISK MANAGEMENT – FOREIGN EXCHANGE

OVER A 15 YEAR PERIOD, THE REIT'S NOI WEIGHTED FOREIGN EXCHANGE INDEX HAS REMAINED RELATIVELY STABLE

RENTAL INDEXATION ACTS AS NATURAL CURRENCY HEDGE

PORTFOLIO SECURED WITH LOCAL CURRENCY DEBT WHEREVER POSSIBLE TO MINIMIZE FX RISK



- **Canada:** FX appreciation due to an increase in commodity prices
- **Brazil:** FX depreciation due to increased inflation and political risk



- **Europe:** FX volatility expected due to vaccine distribution concerns
- **UK:** Stable FX due to greater certainty around "BREXIT" and successful COVID-19 vaccine distribution



- **Australia:** FX appreciation due to proximity to China's economic recovery
- **New Zealand:** FX stability expected since the country's comparatively smaller population can be vaccinated quicker

An architectural rendering of a modern, multi-story hospital building. The building features large glass windows and balconies with decorative metal railings. The name "Epping Private Hospital" is visible on the upper facade. The foreground shows a landscaped area with trees, shrubs, and a road with cars and pedestrians.

GLOBAL HEALTHCARE TRENDS

\$8 Trillion
Annual Global
Healthcare
Spend (\$US)

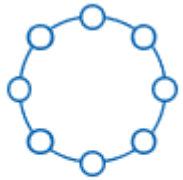
10.4%

Global Healthcare
Expenditure (% GDP)

4-7%

Annual Growth

TRENDS DRIVING GLOBAL HEALTHCARE



Societal

1. Population growth
- 2. Aging population**
3. Increase in obesity, addictions
4. Growing middle class in emerging markets
5. Increase in urban migration



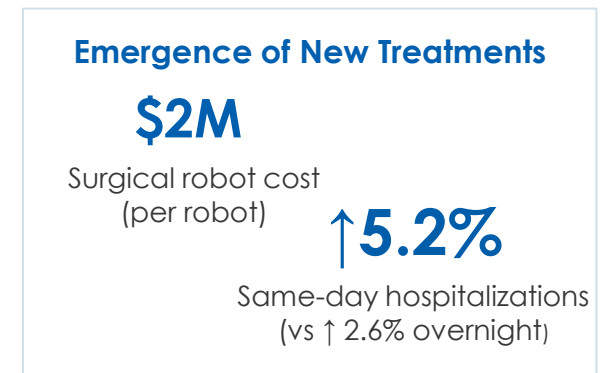
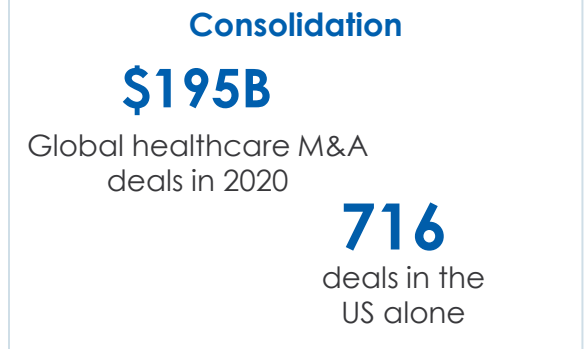
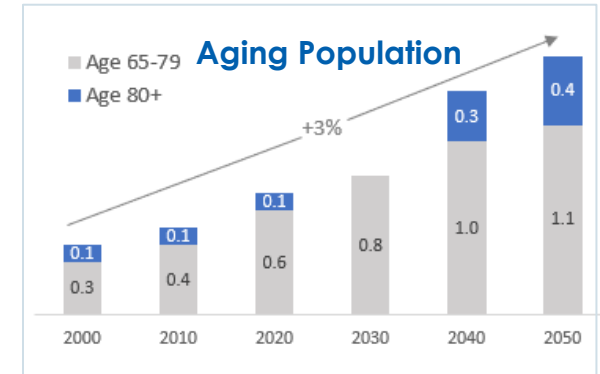
Market

- 1. Consolidation**
2. Rise in health awareness and spending
3. Higher quality / value care
4. Shortage of qualified healthcare professionals
5. Changing funding models



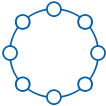
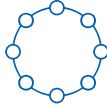
Innovation

- 1. Emergence of new treatments**
2. Rise and new approaches for chronic diseases
3. Early prevention and detection
4. Increasing digitalization of the hospital
5. Emergence of remote medicine



HEALTHCARE TRENDS IMPACT ON HEALTHCARE REAL ESTATE

HEALTHCARE TRENDS are driving real estate opportunities.

		Aging population	Urbanization	Outpatient / home care	Operator consolidation	Increasing asset size	Increased funding needs
							
Hospitals 		Positive	Positive	Limited impact	Positive	Positive	Positive
Outpatient / Medical Office 		Positive	Positive	Positive	Positive	Positive	Positive
Care Facilities 		Positive	Limited impact	Limited impact	Positive	Positive	Positive
Life Sciences / Research 		Positive	Positive	N / A	N / A	Positive	Positive

INVESTMENT ACTIVITY

CONSOLIDATED INVESTMENT ACTIVITY

2020 TRANSACTIONS

TRANSACTION	TYPE	REGION	C\$M
Clinics, Hospitals and Life Sciences Assets	Acquisition	AUS/ UK/GER/ NL	917
JV Dispositions & Asset Sales	Disposition	AUS/GER/ NL	976
Total			1,893

2021 YTD TRANSACTIONS

TRANSACTION	TYPE	REGION	C\$M
Netherlands JV	Disposition	NL	24
Netherlands MOB	Acquisition	NL	176
Life Sciences Asset	Acquisition	NL	24
Vital Acquisition	Acquisition	AUS	30
Australian Unity Acquisition	M&A	AUS	110
Life Sciences Asset	Acquisition	CAD	15
Non-Core Asset Sales	Disposition	CAD	22
Total			401

UNITED KINGDOM



AUSTRALIA



GERMANY



COMMITTED DEVELOPMENTS

WITH A TRACK RECORD OF COMPLETING MORE THAN \$500M OF DEVELOPMENTS AND EXPANSIONS, THE REIT IS LEVERAGING ITS EXPERIENCE TO DELIVER AN ADDITIONAL \$347M OF VALUE ENHANCING PROJECTS TO ITS PORTFOLIO

- **~\$347.2M (fully consolidated; \$126.6M proportionate) of committed low risk development & expansions in Australasia, Europe, Brazil and Canada to be funded through a combination of existing resources and property financing**
 - \$276.8M (\$69.5M proportionate) of Australasian hospital and MOB expansions
 - \$18.9M (\$5.7M proportionate) of European developments
 - \$27.4M of Brazilian hospital expansions
 - \$24.0M of Canadian MOB development
- **~\$79.1M (\$24.0M proportionate) of stabilized value accretion on a proportionate basis**
 - Potential to generate up to an incremental ~\$0.36 NAV/Unit (\$0.11 NAV/Unit proportionate)

Country ⁽⁸⁾	Projects	Est. Completion	Project Cost	Cost to Complete	Pre-Leased Occupancy	Project Yield	Project NOI	Potential Value Accretion
	10	Q3 2021 to Q4 2023	276.8	124.0	97%	~6.2%	17.1	73.6
	2	Q4 2021 to Q1 2022	18.9	12.0	100%	~5.3%	1.0	0.0
	2	Q3 2021 to Q4 2022	27.4	27.4	100%	~7.5%	2.1	2.9
	1	Q1 2022	24.0	16.2	53%	~7.1%	1.7	2.5
	15	Q3 2021 to Q4 2023	347.2	179.6	94%	~6.3%	21.9	79.1

Note: represents post-quarter close development metrics

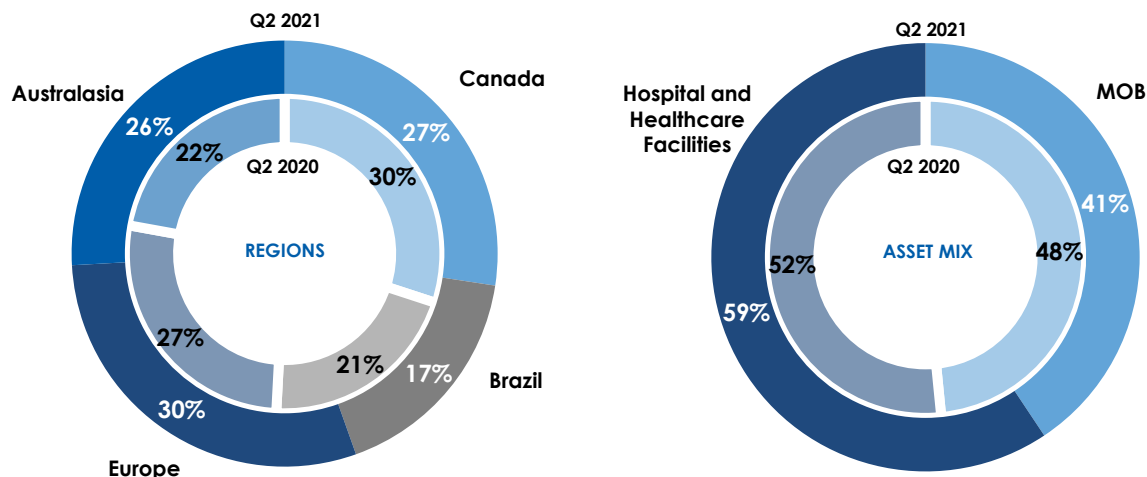
PORTFOLIO OVERVIEW

ASSET MIX BY REGION AND SEGMENT

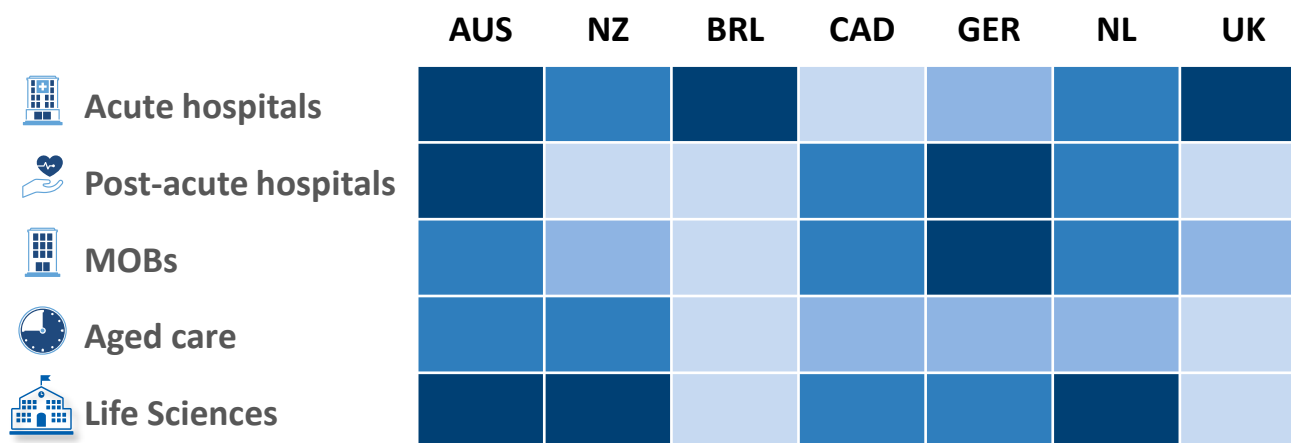
ON A PROPORTIONATE BASIS HOSPITALS ACCOUNT FOR 59% OF NET OPERATING INCOME

INCREASING FOCUS ON HEALTHCARE INFRASTRUCTURE, INCLUDING ACUTE/POST ACUTE HOSPITALS AND RELATED BUILDINGS IN EACH OF ITS MARKETS

PROPORTIONATE NOI DIVERSIFICATION



Detailed Segment Breakdown



High Priority

Low Priority

STRATEGIC RELATIONSHIPS AND TENANT DIVERSIFICATION

TOP 10 TENANTS BY GROSS RENT⁽⁹⁾

TENANT	REGION	% GROSS RENT
1 Healthscope Limited		15.5%
2 Healthe Care	 	9.4%
3 Rede D'Or		7.8%
4 Aspen Healthcare		5.8%
5 Epworth Foundation		5.0%
6 BMI Healthcare		2.5%
7 Acurity Group		2.1%
8 Median Kliniken		1.7%
9 Bolton Clarke		1.1%
10 CISSS / CIUSSS		1.1%
Top 10 Tenants		51.9%

STRATEGIC RELATIONSHIPS ALLOWING FOR BEST-IN-CLASS PERFORMANCE



- **Alberta Health Services** (6 Locations): Largest provincial healthcare provider to 4.3 M Albertans



- **Median** (5 Transactions): Germany's largest private provider of rehabilitation services



- **Epworth Foundation** (7 transactions): The largest not-for profit hospital operator in the Australian state of Victoria



- **Rede D'Or** (7 transactions): Brazil's leading hospital operator

CASE STUDY – EPWORTH EASTERN HOSPITAL, MELBOURNE



**NON-FOR-PROFIT PRIVATE
HEALTHCARE GROUP THAT
RAISES FUNDS TO
PURCHASE ADVANCED
MEDICAL EQUIPMENT,
FUND RESEARCH AND
PROVIDE BEST POSSIBLE
CARE TO PATIENTS**

**EPWORTH EASTERN IS A
LEADING HOSPITAL WITH
223 BEDS AND STATE OF
THE ART EQUIPMENT AND
TECHNOLOGY**



NorthWest has supported Epworth over 15+ years with expansion opportunities, advice and capital. Developments have added to the quality & value of assets, driving operational benefits & efficiencies that attract practitioners.

2003-05

**Private hospital
development leads to
formation of precinct**

- Development of Epworth Eastern Hospital (private)
- Establishes operator relationship with Victoria's largest not-for-profit private healthcare group
- Public and private hospital co-location further attracts specialists
- Begins to drive early stage precinct formation

2014-17

**Public and private hospitals
drive health precinct**

- Acquisition of Eker Medical Centre increases NorthWest assets in precinct
- Strategic acquisition of adjacent site for private hospital expansion
- Public hospital major expansion
- Council designated 'Education and Health precinct' – targeted as a high growth area with increased density

2017-21

**Eastern Private Hospital
announces major expansion**

- \$125m expansion of Epworth Eastern Hospital
- Construction is in progress and remains on target for late 2021 completion.
- Epworth Eastern Hospital at capacity for 3 years
- New 30-year lease term over entire expanded hospital

INVESTMENT OPPORTUNITY

GLOBAL HEALTHCARE REAL ESTATE INVESTMENT PARTNER

Global
Capital
Relationships



Accretive
Acquisition
Opportunities



Regional
Operating
Platforms



Healthcare
Precincts in
Urban Locations



NWH.UN
LISTED
TSE



Dynamic
Capital
Allocation



Strategic
Operator
Partnerships



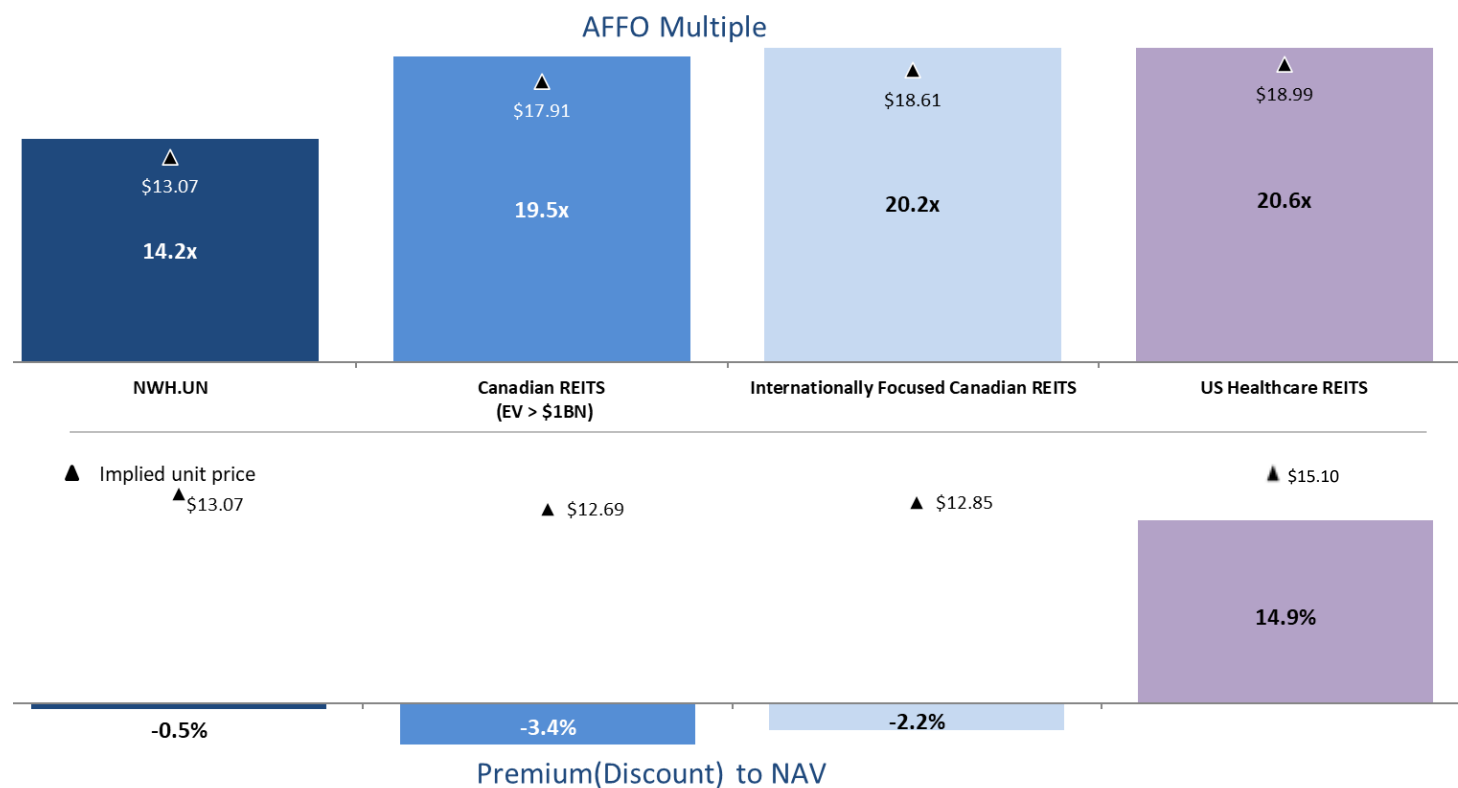
Brownfield
Development
Opportunities



Long Term
Indexed
Leases

RELATIVE VALUATION

THE REIT IS TRADING
AT A DISCOUNT TO
ITS PEERS ON AN
AFFO MULTIPLE BASIS



- Based on NWH.UN's closing unit price of \$13.07/unit as of August 12, 2021, and normalized AFFO/Unit of \$0.92 per year; NWH.UN's NAV/unit is based on Q2 2021 of \$13.14.

INVESTOR FACTSHEET

Ticker	NWH.UN
Listed Exchange	TSX
Distribution Payable	Monthly
Distribution Type	40% Other Income/ 60% Return on Capital
Unit Price (August 12, 2021)	\$13.07
Market Capitalization	~\$2.8B
Distribution Yield	6.1%
52-Week Trading Range	\$10.90-\$13.47
Volume Weighted Avg. Price (VWAP) (20-day)	\$12.99
Average Daily Volume (90-days)	~955,000
NAV/Unit (Q2 2021)⁽⁷⁾	\$13.14

1. Based on NWH.UN's closing unit price of \$13.07/unit as of August 12, 2021.
2. Based on the REIT's distribution policy of \$0.80/unit per annum and normalized Q2 2021 AFFO of \$0.92/unit.
3. Based on total assets under management of NWH, Vital Trust on a fully consolidated basis including post-quarter acquisitions. NWH owns a 26.0% interest in Vital Trust.
4. The pie chart fully reflects consolidated NOI and includes i) post- quarter acquisitions ii) 100% of NOI from Vital Trust and iii) 100% of the NOI from the REIT's institutional JVs including the Healthscope portfolio and European JV.
5. AFFO/unit is based on annualized Q2 2021 Reported AFFO/unit and adjusted for acquisitions, and financings as presented in the REIT's – Q2 2021 MD&A PART III.
6. LTV includes convertible debentures and is shown on a fully consolidated basis (Vital Trust at 100%) and includes the HSO portfolio accounted for using the equity method.
7. Presented on a fully consolidated basis. Assuming projects are 100% debt funded at the existing region's financing costs and is for indicative purposes only.
8. Gross rent on a fully consolidated basis.
9. NAV is based on unitholder's equity plus add-backs as set out in Part XII in the REIT's Q2 2021 MD&A.

CONTACT INFORMATION

NORTHWEST HEALTHCARE PROPERTIES REIT

Paul Dalla Lana, Chairman & CEO

pdl@nwhreit.com

416-366-2000 Ext. 1001

Shailen Chande, CFO

shailen.chande@nwhreit.com

416-366-2000 Ext. 1002

